AB720-2

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0989
OCTOBER 26, 1989

SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,513,076	1,080,592	40.0%	235,135	180,249	30.5%	1,748,211	1,260,841	38.7%
(+) Production	694,990	804,977	-13.7%	149,132	126,925	17.5%	844,122	931,902	-9.4%
(-) Ending Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(=) Total Disappearance	478,469	583,014	-17.9%	112,137	119,072	-5.8%	590,606	702,086	-15.9%
(-) Exports	165,620	304,344	-45.6%	21,055	42,626	-50.6%	186,675	346,970	-46.2%
(=) Disappearance-Canada & United States	312,849	278,670	12.3%	91,082	76,446	19.1%	403,931	355,116	13.7%

THREE MONTHS (JULY-SEPTEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	'88/89	Change %	1989/90	'88/89	Change %	1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	1,402,978	1,886,960	-25.6%	416,843	373,718	11.5%	1,819,821	2,260,678	-19.5%
(-) Ending Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(=) Total Disappearance	1,684,032	1,891,325	-11.0%	366,443	345,709	6.0%	2,050,475	2,237,034	-8.3%
(-) Exports	716,855	969,378	-26.1%	122,380	145,165	-15.7%	839,235	1,114,543	-24.7%
(=) Disappearance-Canada & United States	967,177	921,947	4.9%	244,063	200,544	21.7%	1,211,240	1,122,491	7.9%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002									
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1989 SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 SEP	1988
MURIATE								
Special Standard	24,222	16,264	30,962	12,252	43,214	30,619	7,228	30,895
Standard	260,713	299,393	394,365	152,611	546,976	391,976	156,581	221,068
Chemical	9,855	9,579	12,124	4,409	16,533	8,083	5,900	8,181
Coarse	207,675	250,969	197,942	418,211	616,153	529,664	177,639	148,864
Granular	250,040	268,743	329,971	239,659	569,630	388,000	180,372	209,877
Soluble	65,128	65,665	59,630	75,162	134,792	93,328	48,590	62,948
Sulphates	26,489	21,289	56,364	18,065	74,429	48,987	14,296	20,253
TOTAL:	844,122	931,902	1,081,358	920,369	2,001,727	1,490,657	590,606	702,086

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989	1988
MURIATE										
Special Std	15	-	9,085	21,248	-	-	-	-	9,100	21,248
Standard	15,443	15,679	120,450	184,947	20,698	25,664	3,855	452	160,446	226,742
Chemical	-	-	-	-	5,660	4,646	292	283	5,952	4,929
Coarse	155,507	131,343	18,949	28,531	-	-	-	-	174,456	159,874
Granular	156,442	123,713	20,109	77,207	-	-	-	-	176,551	200,920
Soluble	34,519	27,127	8,757	11,698	8,892	8,998	3,122	11,999	55,290	59,822
Sulphates	11,586	9,053	2,056	10,605	545	669	-	-	14,187	20,327
TOTAL:	373,512	306,915	179,406	334,236	35,795	39,977	7,269	12,734	595,982	693,862

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION			ENDING INVENTORY September 30				DISAPPEARANCE		
	1989	SEP	1988	MINE SITE	OFFSITE	1989	1988	1989	SEP	1988
MURIATE										
Special Standard	24,222		16,264	30,962	12,252	43,214	30,619	7,228		30,895
Standard	216,221		262,428	307,634	150,896	458,530	319,475	121,000		189,708
Chemical	9,855		8,771	11,356	4,409	15,765	7,044	4,929		7,526
Coarse	195,936		239,772	175,319	418,211	593,530	513,097	169,009		134,558
Granular	185,644		216,224	258,932	233,598	492,530	346,951	129,624		159,702
Soluble	63,112		61,518	50,866	75,162	126,028	85,369	46,679		60,625
TOTAL:	694,990		804,977	835,069	894,528	1,729,597	1,302,555	478,469		583,014

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		SEPTEMBER	
	1989	SEP 1988	1989	SEP 1988	1989	SEP 1988	1989	SEP 1988	1989	1988
MURIATE										
Special Std	15	-	9,085	21,248	-	-	-	-	9,100	21,248
Standard	7,521	4,495	108,398	177,804	11,552	17,149	-	-	127,471	199,448
Chemical	-	-	-	-	4,692	4,023	288	262	4,980	4,285
Coarse	148,019	125,757	18,282	20,422	-	-	-	-	166,301	146,179
Granular	108,422	91,259	17,688	60,911	-	-	-	-	126,110	152,170
Soluble	32,941	25,864	8,757	11,698	8,558	8,088	3,122	11,999	53,378	57,649
TOTAL:	296,918	247,375	162,210	292,083	24,802	29,260	3,410	12,261	487,340	580,979

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

SEPTEMBER 1989

	PRODUCTION		ENDING INVENTORY September 30				DISAPPEARANCE	
	1989 SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 SEP	1988
MURIATE								
Standard	44,492	36,965	86,731	1,715	88,446	72,501	35,581	31,360
Chemical	-	808	768	-	768	1,039	971	655
Coarse	11,739	11,197	22,623	-	22,623	16,567	8,630	14,306
Granular	64,396	52,519	71,039	6,061	77,100	41,049	50,748	50,175
Soluble	2,016	4,147	8,764	-	8,764	7,959	1,911	2,323
Sulphates	26,489	21,289	56,364	18,065	74,429	48,987	14,296	20,253
TOTAL:	149,132	126,925	246,289	25,841	272,130	188,102	112,137	119,072

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES SEPTEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989 SEP	1988	1989	1988
MURIATE										
Standard	7,922	11,184	12,052	7,143	9,146	8,515	3,855	452	32,975	27,294
Chemical	-	-	-	-	968	623	4	21	972	644
Coarse	7,488	5,586	667	8,109	-	-	-	-	8,155	13,695
Granular	48,020	32,454	2,421	16,296	-	-	-	-	50,441	48,750
Soluble	1,578	1,263	-	-	334	910	-	-	1,912	2,173
Sulphates	11,586	9,053	2,056	10,605	545	669	-	-	14,187	20,327
TOTAL:	76,594	59,540	17,196	42,153	10,993	10,717	3,859	473	108,642	112,883

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JULY-SEPTEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	1,402,978	1,886,960	-25.6%	416,843	373,718	11.5%	1,819,821	2,260,678	-19.5%
(-) Ending Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(=) Total Disappearance	1,684,032	1,891,325	-11.0%	366,443	345,709	6.0%	2,050,475	2,237,034	-8.3%
(-) Exports	716,855	969,378	-26.1%	122,380	145,165	-15.7%	839,235	1,114,543	-24.7%
(=) Disappearance-Canada & United States	967,177	921,947	4.9%	244,063	200,544	21.7%	1,211,240	1,122,491	7.9%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1989 JUL-SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL-SEP	1988
MURIATE								
Special Standard	63,153	41,176	30,962	12,252	43,214	30,619	48,720	78,202
Standard	547,523	710,557	394,365	152,611	546,976	391,976	592,827	660,233
Chemical	19,001	20,557	12,124	4,409	16,533	8,083	18,405	23,156
Coarse	424,495	587,358	197,942	418,211	616,153	529,664	633,706	547,327
Granular	549,689	687,475	329,971	239,659	569,630	388,000	579,461	734,004
Soluble	140,542	155,726	59,630	75,162	134,792	93,328	128,118	153,465
Sulphates	75,418	57,829	56,364	18,065	74,429	48,987	49,238	40,647
TOTAL:	1,819,821	2,260,678	1,081,358	920,369	2,001,727	1,490,657	2,050,475	2,237,034

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989	1988
MURIATE										
Special Std	30	13	47,694	56,413	-	-	-	-	47,724	56,426
Standard	45,786	43,361	495,390	571,899	61,079	67,402	4,461	1,399	606,716	684,061
Chemical	-	-	-	-	17,158	17,696	1,300	457	18,458	18,153
Coarse	554,132	469,440	81,047	98,266	-	-	-	-	635,179	567,706
Granular	389,911	378,396	150,375	302,941	-	-	-	-	540,286	681,337
Soluble	67,942	66,520	16,532	34,300	29,317	26,221	21,285	24,546	135,076	151,587
Sulphates	26,511	23,407	21,107	24,322	1,642	1,917	44	-	49,304	49,646
TOTAL:	1,084,312	981,137	812,145	1,088,141	109,196	113,236	27,090	26,402	2,032,743	2,208,916

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1989	JUL-SEP 1988	MINE SITE	OFFSITE	1989	1988	1989	JUL-SEP 1988
MURIATE								
Special Standard	63,153	41,176	30,962	12,252	43,214	30,619	48,720	78,202
Standard	429,354	607,795	307,634	150,896	458,530	319,475	485,773	568,491
Chemical	17,006	17,939	11,356	4,409	15,765	7,044	15,672	20,797
Coarse	383,116	545,718	175,319	418,211	593,530	513,097	598,638	516,169
Granular	379,098	531,234	258,932	233,598	492,530	346,951	412,039	560,852
Soluble	131,251	143,098	50,866	75,162	126,028	85,369	123,190	146,814
TOTAL:	1,402,978	1,886,960	835,069	894,528	1,729,597	1,302,555	1,684,032	1,891,325

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1989	JUL-SEP 1988	1989	JUL-SEP 1988	1989	JUL-SEP 1988	1989	JUL-SEP 1988	1989	1988
MURIATE										
Special Std	30	13	47,694	56,413	-	-	-	-	47,724	56,426
Standard	21,616	19,072	450,409	540,881	31,721	38,182	-	(12)	503,746	598,123
Chemical	-	-	-	-	14,792	16,239	932	436	15,724	16,675
Coarse	537,839	452,913	63,916	84,650	-	-	-	-	601,755	537,563
Granular	259,283	277,549	116,087	228,381	-	-	-	-	375,370	505,930
Soluble	64,122	62,951	16,532	34,247	28,206	23,429	21,285	24,382	130,145	145,009
TOTAL:	882,890	812,498	694,638	944,572	74,719	77,850	22,217	24,806	1,674,464	1,859,726

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	27	3,526	38,826	0	42,379
Brazil	28,559	44,370	44,329	0	117,258
Chile	22,200	0	0	0	22,200
China	124,308	0	10,051	0	134,359
Colombia	0	0	5,629	0	5,629
Denmark	20,995	0	0	0	20,995
India	107,648	0	0	0	107,648
Indonesia	31,949	0	0	0	31,949
Jamaica	0	0	2,208	0	2,208
Japan	47,175	4,579	11,356	16,532	79,642
Korea	18,784	0	0	0	18,784
Malaysia	31,133	0	0	0	31,133
New Zealand	5,283	10,350	3,688	0	19,321
Nigeria	6,614	0	0	0	6,614
Philippines	3,363	0	0	0	3,363
Puerto Rico	0	1,091	0	0	1,091
Sri Lanka	9,352	0	0	0	9,352
Switzerland	33,616	0	0	0	33,616
Taiwan	7,097	0	0	0	7,097
TOTAL AG:	498,103	63,916	116,087	16,532	694,638
NON-AGRICULTURAL					
Japan	468	-	-	21,285	21,753
Korea	263	-	-	0	263
Taiwan	151	-	-	0	151
United Kingdom	50	-	-	0	50
TOTAL NON-AG:	932	-	-	21,285	22,217
TOTAL EXPORTS	**499,035**	**63,916**	**116,087**	**37,817**	**716,855**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JULY-SEPTEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, September 30				DISAPPEARANCE	
	1989 JUL-SEP	1988	MINE SITE	OFFSITE	1989	1988	1989 JUL-SEP	1988
MURIATE								
Standard	118,169	102,762	86,731	1,715	88,446	72,501	107,054	91,742
Chemical	1,995	2,618	768	-	768	1,039	2,733	2,359
Coarse	41,379	41,640	22,623	-	22,623	16,567	35,068	31,158
Granular	170,591	156,241	71,039	6,061	77,100	41,049	167,422	173,152
Soluble	9,291	12,628	8,764	-	8,764	7,959	4,928	6,651
Sulphates	75,418	57,829	56,364	18,065	74,429	48,987	49,238	40,647
TOTAL:	416,843	373,718	246,289	25,841	272,130	188,102	366,443	345,709

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY-SEPTEMBER	
	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989 JUL-SEP	1988	1989	1988
MURIATE										
Standard	24,170	24,289	44,981	31,018	29,358	29,220	4,461	1,411	102,970	85,938
Chemical	-	-	-	-	2,366	1,457	368	21	2,734	1,478
Coarse	16,293	16,527	17,131	13,616	-	-	-	-	33,424	30,143
Granular	130,628	100,847	34,288	74,560	-	-	-	-	164,916	175,407
Soluble	3,820	3,569	-	53	1,111	2,792	-	164	4,931	6,578
Sulphates	26,511	23,407	21,107	24,322	1,642	1,917	44	-	49,304	49,646
TOTAL:	201,422	168,639	117,507	143,569	34,477	35,386	4,873	1,596	358,279	349,190

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

JULY-SEPTEMBER, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,067	1,375	0	778	3,220
Australia	0	0	0	0	868	868
Belize	0	0	529	0	0	529
Brazil	1,993	11,196	22,726	0	598	36,513
Chile	1,455	0	0	0	2,425	3,880
Colombia	6,538	4,201	0	0	0	10,739
Costa Rica	5,989	667	2,909	0	1,607	11,172
Dom. Republic	3,701	0	4,930	0	750	9,381
Ecuador	1,323	0	0	0	0	1,323
French Guiana	297	0	0	0	0	297
Honduras	0	0	0	0	485	485
Japan	5,548	0	1,000	0	5,797	12,345
Mexico	18,137	0	0	0	3,716	21,853
New Zealand	0	0	0	0	198	198
Panama	0	0	819	0	100	919
Peru	0	0	0	0	2,794	2,794
Puerto Rico	0	0	0	0	22	22
Thailand	0	0	0	0	969	969
TOTAL AG:	44,981	17,131	34,288	0	21,107	117,507
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	12	-	-	0	0	12
Mexico	1,154	-	-	0	44	1,198
Puerto Rico	4	-	-	0	0	4
Sweden	332	-	-	0	0	332
(A) OTHER COUNTRIES	3,307	-	-	0	0	3,307
TOTAL NON-AG:	4,829	-	-	0	44	4,873
TOTAL EXPORTS	**49,810**	**17,131**	**34,288**	**0**	**21,151**	**122,380**

(A) 3,307 tons to Dominican Republic.

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1089
DECEMBER 8, 1989

OCTOBER

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(+) Production	719,230	834,248	-13.8%	184,596	125,426	47.2%	903,826	959,674	-5.8%
(-) Ending Inventory	1,841,517	1,439,856	27.9%	300,208	196,372	52.9%	2,141,725	1,636,228	30.9%
(=) Total Disappearance	607,310	696,947	-12.9%	156,518	117,156	33.6%	763,828	814,103	-6.2%
(-) Exports	236,676	336,390	-29.6%	54,289	29,768	82.4%	290,965	366,158	-20.5%
(=) Disappearance-Canada & United States	370,634	360,557	2.8%	102,229	87,388	17.0%	472,863	447,945	5.6%

FOUR MONTHS (JULY-OCTOBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	2,122,208	2,721,208	-22.0%	601,439	499,144	20.5%	2,723,647	3,220,352	-15.4%
(-) Ending Inventory	1,841,517	1,439,856	27.9%	300,208	196,372	52.9%	2,141,725	1,636,228	30.9%
(=) Total Disappearance	2,291,342	2,588,272	-11.5%	522,961	462,865	13.0%	2,814,303	3,051,137	-7.8%
(-) Exports	953,531	1,305,768	-27.0%	176,669	174,933	1.0%	1,130,200	1,480,701	-23.7%
(=) Disappearance-Canada & United States	1,337,811	1,282,504	4.3%	346,292	287,932	20.3%	1,684,103	1,570,436	7.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142								
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT	1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE								
Special Standard	3,975	6,684	11,864	27,529	39,393	34,544	7,796	2,759
Standard	249,774	310,797	476,236	144,669	620,905	385,290	175,845	317,483
Chemical	3,654	10,873	2,471	5,187	7,658	7,555	12,529	11,401
Coarse	226,119	265,900	175,123	439,648	614,771	575,599	227,501	219,965
Granular	277,022	261,309	367,573	242,881	610,454	447,372	236,198	201,937
Soluble	84,426	79,662	72,217	81,300	153,517	130,714	65,701	42,276
Sulphates	58,856	24,449	78,694	16,333	95,027	55,154	38,258	18,282
TOTAL:	903,826	959,674	1,184,178	957,547	2,141,725	1,636,228	763,828	814,103

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989	1988
MURIATE										
Special Std	14	-	7,314	3,179	-	-	-	-	7,328	3,179
Standard	28,081	26,236	147,431	277,454	25,986	18,148	-2,908	488	198,590	322,326
Chemical	-	-	-	-	6,465	7,655	677	821	7,142	8,476
Coarse	164,533	200,832	36,819	11,200	-	-	-	-	201,352	212,032
Granular	194,401	145,209	65,014	54,936	-	-	-	-	259,415	200,145
Soluble	32,278	18,102	6,480	10,493	13,925	9,493	14,917	2,950	67,600	41,038
Sulphates	22,116	13,941	15,190	4,593	971	694	31	44	38,308	19,272
TOTAL:	441,423	404,320	278,248	361,855	47,347	35,990	12,717	4,303	779,735	806,468

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION			ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT		1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE									
Special Standard	3,975		6,684	11,864	27,529	39,393	34,544	7,796	2,759
Standard	210,782		272,783	393,867	144,673	538,540	310,847	130,772	281,411
Chemical	2,385		9,947	1,438	5,187	6,625	6,593	11,525	10,398
Coarse	210,876		253,395	154,241	439,648	593,889	557,762	210,517	208,730
Granular	208,819		214,248	279,214	239,071	518,285	406,967	183,064	154,232
Soluble	82,393		77,191	63,485	81,300	144,785	123,143	63,636	39,417
TOTAL:	719,230		834,248	904,109	937,408	1,841,517	1,439,856	607,310	696,947

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES OCTOBER	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS				
	1989	OCT	1988	1989	OCT	1988	1989	OCT	1988	1989	OCT	1988	1989	1988
MURIATE														
Special Std	14	-		7,314	3,179		-	-		-	-		7,328	3,179
Standard	16,949	16,538		112,121	262,486		12,870	9,806		-	-		141,940	288,830
Chemical	-	-		-	-		4,762	6,994		644	438		5,406	7,432
Coarse	147,828	189,254		34,505	11,200		-	-		-	-		182,333	200,454
Granular	138,028	103,068		60,695	45,644		-	-		-	-		198,723	148,712
Soluble	29,500	16,105		6,480	10,493		13,096	8,522		14,917	2,950		63,993	38,070
TOTAL:	332,319	324,965		221,115	333,002		30,728	25,322		15,561	3,388		599,723	686,677

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER 1989

	PRODUCTION		ENDING INVENTORY October 31				DISAPPEARANCE	
	1989 OCT	1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE								
Standard	38,992	38,014	82,369	-4	82,365	74,443	45,073	36,072
Chemical	1,269	926	1,033	-	1,033	962	1,004	1,003
Coarse	15,243	12,505	20,882	-	20,882	17,837	16,984	11,235
Granular	68,203	47,061	88,359	3,810	92,169	40,405	53,134	47,705
Soluble	2,033	2,471	8,732	-	8,732	7,571	2,065	2,859
Sulphates	58,856	24,449	78,694	16,333	95,027	55,154	38,258	18,282
TOTAL:	184,596	125,426	280,069	20,139	300,208	196,372	156,518	117,156

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER	
	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989 OCT	1988	1989	1988
MURIATE										
Standard	11,132	9,698	35,310	14,968	13,116	8,342	-2,908	488	56,650	33,496
Chemical	-	-	-	-	1,703	661	33	383	1,736	1,044
Coarse	16,705	11,578	2,314	-	-	-	-	-	19,019	11,578
Granular	56,373	42,141	4,319	9,292	-	-	-	-	60,692	51,433
Soluble	2,778	1,997	-	-	829	971	-	-	3,607	2,968
Sulphates	22,116	13,941	15,190	4,593	971	694	31	44	38,308	19,272
TOTAL:	109,104	79,355	57,133	28,853	16,619	10,668	-2,844	915	180,012	119,791

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1189
JANUARY 11, 1990

NOVEMBER

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	1,841,517	1,439,856	27.9%	300,208	196,372	52.9%	2,141,725	1,636,228	30.9%
(+) Production	737,385	801,552	-8.0%	155,191	157,573	-1.5%	892,576	959,125	-6.9%
(-) Ending Inventory	2,071,183	1,532,189	35.2%	319,997	242,152	32.1%	2,391,180	1,774,341	34.8%
(=) Total Disappearance	507,719	709,219	-28.4%	135,402	111,793	21.1%	643,121	821,012	-21.7%
(-) Exports	172,364	348,108	-50.5%	38,320	27,213	40.8%	210,684	375,321	-43.9%
(=) Disappearance-Canada & United States	335,355	361,111	-7.1%	97,082	84,580	14.8%	432,437	445,691	-3.0%

FIVE MONTHS (JULY-NOVEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	2,859,593	3,522,760	-18.8%	756,630	656,717	15.2%	3,616,223	4,179,477	-13.5%
(-) Ending Inventory	2,071,183	1,532,189	35.2%	319,997	242,152	32.1%	2,391,180	1,774,341	34.8%
(=) Total Disappearance	2,799,061	3,297,491	-15.1%	658,363	574,658	14.6%	3,457,424	3,872,149	-10.7%
(-) Exports	1,125,895	1,653,876	-31.9%	214,989	202,146	6.4%	1,340,884	1,856,022	-27.6%
(=) Disappearance-Canada & United States	1,673,166	1,643,615	1.8%	443,374	372,512	19.0%	2,116,540	2,016,127	5.0%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391							
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1989

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1989	NOV	1988	MINE SITE	OFFSITE	1989	1988	1989	NOV	1988
MURIATE										
Special Standard	9,358		22,221	13,765	14,014	27,779	35,423	20,972		21,342
Standard	261,708		368,088	556,350	172,871	729,221	439,742	153,392		313,636
Chemical	6,867		9,997	4,907	3,002	7,909	7,186	6,616		10,366
Coarse	243,279		245,666	257,253	437,625	694,878	615,688	163,172		205,577
Granular	280,734		224,181	410,875	276,941	687,816	478,694	203,372		192,859
Soluble	61,482		66,722	80,073	73,817	153,890	135,997	61,109		61,439
Sulphates	29,148		22,250	74,094	15,593	89,687	61,611	34,488		15,793
TOTAL:	892,576		959,125	1,397,317	993,863	2,391,180	1,774,341	643,121		821,012

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			NOVEMBER	
	1989	NOV	1988	1989	NOV	1988	1989	NOV	1988	1989	NOV	1988	1989	1988
MURIATE														
Special Std	15		-	20,495		21,180	-		-	-		-	20,510	21,180
Standard	30,738		23,029	105,993		277,206	27,513		23,838	220		1	164,464	324,074
Chemical	-		-	-		-	6,000		6,760	699		728	6,699	7,488
Coarse	165,388		196,631	13,835		14,009	-		-	-		-	179,223	210,640
Granular	140,624		147,065	24,902		30,029	-		-	-		-	165,526	177,094
Soluble	16,131		24,764	7,027		18,711	9,785		10,363	20,135		11,521	53,078	65,359
Sulphates	17,161		13,783	17,378		1,936	589		578	-		-	35,128	16,297
TOTAL:	370,057		405,272	189,630		363,071	43,887		41,539	21,054		12,250	624,628	822,132

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

NOVEMBER 1989

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1989	NOV	1988	MINE SITE	OFFSITE	1989	1988	1989	NOV	1988
MURIATE										
Special Standard	9,358		22,221	13,765	14,014	27,779	35,423	20,972		21,342
Standard	222,939		301,912	477,236	172,954	650,190	345,052	111,289		267,707
Chemical	5,461		8,326	3,412	3,002	6,414	5,409	5,672		9,510
Coarse	229,669		232,658	234,391	437,625	672,016	396,679	151,542		193,741
Granular	209,661		172,522	300,427	268,654	569,081	420,626	158,865		158,863
Soluble	60,297		63,913	71,886	73,817	145,703	129,000	59,379		58,056
TOTAL:	737,385		801,552	1,101,117	970,066	2,071,183	1,532,189	507,719		709,219

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		NOVEMBER	
	1989	NOV	1988	1989	NOV	1988	1989	NOV 1988	1989	NOV 1988	1989	1988
MURIATE												
Special Std	15	-		20,495		21,180	-	-	-	-	20,510	21,180
Standard	14,240	8,643		90,295		256,855	16,156	14,378	-	1	120,691	279,877
Chemical	-	-		-		-	5,403	5,876	396	274	5,799	6,150
Coarse	157,542	187,273		10,447		11,951	-	-	-	-	167,989	199,224
Granular	96,482	116,849		23,569		27,615	-	-	-	-	120,051	144,464
Soluble	14,947	22,003		7,027		18,711	9,353	9,713	20,135	11,521	51,462	61,948
TOTAL:	283,226	334,768		151,833		336,312	30,912	29,967	20,531	11,796	486,502	712,843

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

NOVEMBER 1989

	PRODUCTION			ENDING INVENTORY November 30				DISAPPEARANCE		
	1989	NOV	1988	MINE SITE	OFFSITE	1989	1988	1989	NOV	1988
MURIATE										
Standard	38,769		66,176	79,114	-83	79,031	94,690	42,103		45,929
Chemical	1,406		1,671	1,495	-	1,495	1,777	944		856
Coarse	13,610		13,008	22,862	-	22,862	19,009	11,630		11,836
Granular	71,073		51,659	110,448	8,287	118,735	58,068	44,507		33,996
Soluble	1,185		2,809	8,187	-	8,187	6,997	1,730		3,383
Sulphates	29,148		22,250	74,094	15,593	89,687	61,611	34,488		15,793
TOTAL:	155,191		157,573	296,200	23,797	319,997	242,152	135,402		111,793

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS	U.S. & CANADA		EXPORTS		NOVEMBER	
	1989	NOV	1988	1989 NOV 1988	1989	NOV 1988	1989	NOV 1988	1989	1988
MURIATE										
Standard	16,498		14,386	15,698 20,351	11,357	9,460	220	-	43,773	44,197
Chemical	-		-	- -	597	884	303	454	900	1,338
Coarse	7,846		9,358	3,388 2,058	-	-	-	-	11,234	11,416
Granular	44,142		30,216	1,333 2,414	-	-	-	-	45,475	32,630
Soluble	1,184		2,761	- -	432	650	-	-	1,616	3,411
Sulphates	17,161		13,783	17,378 1,936	589	578	-	-	35,128	16,297
TOTAL:	86,831		70,504	37,797 26,759	12,975	11,572	523	454	138,126	109,289

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1989

	PRODUCTION			ENDING INVENTORY December 30				DISAPPEARANCE		
	1989	DEC	1988	MINE SITE	OFFSITE	1989	1988	1989	DEC	1988
MURIATE										
Special Standard	12,815		12,176	17,770	14,671	32,441	23,703	8,153		23,896
Standard	215,570		293,073	519,977	188,245	708,222	455,647	236,569		277,168
Chemical	12,794		8,586	4,747	6,571	11,318	7,434	9,385		8,338
Coarse	180,644		223,847	197,171	279,007	476,178	574,156	399,344		265,379
Granular	242,751		257,835	353,813	269,651	623,464	501,649	307,103		234,880
Soluble	58,066		62,526	68,353	78,356	146,709	133,276	65,247		65,247
Sulphates	28,855		20,081	78,351	16,772	95,123	64,305	23,419		17,387
TOTAL:	751,495		878,124	1,240,182	853,273	2,093,455	1,760,170	1,049,220		892,295

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			DECEMBER	
	1989	DEC	1988	1989	DEC	1988	1989	DEC	1988	1989	DEC	1988	1989	1988
MURIATE														
Special Std	7	-	11,191	26,440			-	-		-			11,198	26,440
Standard	31,468	29,533	189,817	250,254			24,336	24,103		552	641		246,173	304,531
Chemical	-	-	-	-			6,204	5,888		549	377		6,753	6,265
Coarse	402,699	285,645	8,463	15,220			-	-		-	-		411,162	300,865
Granular	231,576	141,826	44,208	39,210			-	-		-	-		275,784	181,036
Soluble	41,683	34,407	6,193	5,172			10,344	8,963		12,902	24,502		71,122	73,044
Sulphates	12,667	16,961	7,732	4,183			519	535		71	-		20,989	21,679
TOTAL:	720,100	508,372	267,604	340,479			41,403	39,489		14,074	25,520		1,043,181	913,860

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
By CANADIAN PRODUCERS
(Short Tons K2O)

DECEMBER 1989

	PRODUCTION			ENDING INVENTORY AT PRODUCERS			DISAPPEARANCE	
	DEC	NOV	1988	MINE SITE	OFFSITE	TOTAL	DEC	1988
Alberta	47,000	47,000	564,000	8,617	32,000	40,617	81,383	77,000
Saskatchewan	1,141,000	1,141,000	13,692,000	98,000	419,000	517,000	1,141,000	13,692,000
Manitoba	74,000	74,000	888,000	8,000	0	8,000	81,000	1,080,000
Ontario	211,000	211,000	2,532,000	0	0	0	211,000	2,532,000
Total	1,473,000	1,473,000	17,676,000	114,617	451,000	565,617	1,514,383	17,381,000
Canada	1,473,000	1,473,000	17,676,000	114,617	451,000	565,617	1,514,383	17,381,000
U.S.A.	0	0	0	0	0	0	0	0
Total	1,473,000	1,473,000	17,676,000	114,617	451,000	565,617	1,514,383	17,381,000

	AGRICULTURAL SALES				NON AGRICULTURAL SALES				TOTAL AG & NON AG SALES	
	CANADA		EXPORTS		CANADA		EXPORTS		DECEMBER	
	DEC	1988	DEC	1988	DEC	1988	DEC	1988	1989	1988
Alberta	0	0	0	0	0	0	0	0	0	0
Saskatchewan	0	0	0	0	0	0	0	0	0	0
Manitoba	0	0	0	0	0	0	0	0	0	0
Ontario	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0	0	0
Canada	0	0	0	0	0	0	0	0	0	0
U.S.A.	0	0	0	0	0	0	0	0	0	0
Total	0	0	0	0	0	0	0	0	0	0

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

DECEMBER 1989

	PRODUCTION		ENDING INVENTORY DECEMBER 31				DISAPPEARANCE	
	1989 DEC	1988	MINE SITE	OFFSITE	1989	1988	1989 DEC	1988
MURIATE								
Standard	44,933	49,663	91,840	(243)	91,597	106,875	32,567	37,478
Chemical	575	884	1,229	–	1,229	1,672	841	989
Coarse	8,962	14,989	20,975	–	20,975	20,543	10,849	13,455
Granular	67,060	48,854	109,046	10,425	119,471	64,004	66,324	42,918
Soluble	1,928	4,547	5,766	–	5,766	7,622	4,349	3,922
Sulphates	28,855	20,081	78,351	16,772	95,123	64,305	23,419	17,387
TOTAL:	152,313	139,018	307,007	26,954	333,961	265,021	138,349	116,149

	AGRICULTURAL SALES				NON AGRICULTURAL SALES				TOTAL AG & NON-AG SALES DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989 DEC	1988	1989 DEC	1988	1989 DEC	1988	1989 DEC	1988	1989	1988
MURIATE										
Standard	6,705	14,641	211	24,129	8,714	11,489	552	653	16,182	50,912
Chemical	–	–	–	–	829	838	12	152	841	990
Coarse	9,089	12,380	(1,035)	1,996	–	–	–	–	8,054	14,376
Granular	52,481	26,355	5,645	15,538	–	–	–	–	58,126	41,893
Soluble	2,945	5,345	–	–	(18)	1,137	–	–	2,927	6,482
Sulphates	12,667	16,961	7,732	4,183	519	535	71	–	20,989	21,679
TOTAL:	83,887	75,682	12,553	45,846	10,044	13,999	635	805	107,119	136,332

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 1289
JANUARY 31, 1990

DECEMBER

	CANADIAN PRODUCERS 1989	1988	Change %	UNITED STATES PRODUCERS 1989	1988	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989	1988	Change %
Beginning Inventory	2,071,183	1,532,189	35.2%	319,997	242,152	32.1%	2,391,180	1,774,341	34.8%
(+) Production	599,182	739,106	-18.9%	152,313	139,018	9.6%	751,495	878,124	-14.4%
(-) Ending Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(=) Total Disappearance	910,871	776,146	17.4%	138,349	116,149	19.1%	1,049,220	892,295	17.6%
(-) Exports	268,490	319,348	-15.9%	13,188	46,651	-71.7%	281,678	365,999	-23.0%
(=) Disappearance-Canada & United States	642,381	456,798	40.6%	125,161	69,498	80.1%	767,542	526,296	45.8%

SIX MONTHS (JULY-DECEMBER) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	3,458,775	4,261,866	-18.8%	908,943	795,735	14.2%	4,367,718	5,057,601	-13.6%
(-) Ending Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(=) Total Disappearance	3,709,932	4,073,637	-8.9%	796,712	690,807	15.3%	4,506,644	4,764,444	-5.4%
(-) Exports	1,394,385	1,973,224	-29.3%	228,177	248,797	-8.3%	1,622,562	2,222,021	-27.0%
(=) Disappearance-Canada & United States	2,315,547	2,100,413	10.2%	568,535	442,010	28.6%	2,884,082	2,542,423	13.4%

MONTH END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093						
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

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POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

OCTOBER-DECEMBER

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change %	1989	1988	Change %	1989	1988	Change %
Beginning Inventory	1,729,597	1,302,555	32.8%	272,130	188,102	44.7%	2,001,727	1,490,657	34.3%
(+) Production	2,055,797	2,374,906	-13.4%	492,100	422,017	16.6%	2,547,897	2,796,923	-8.9%
(-) Ending Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(=) Total Disappearance	2,025,900	2,182,312	-7.2%	430,269	345,098	24.7%	2,456,169	2,527,410	-2.8%
(-) Exports	677,530	1,003,846	-32.5%	105,797	103,632	2.1%	783,327	1,107,478	-29.3%
(=) Disappearance-Canada & United States	1,348,370	1,178,466	14.4%	324,472	241,466	34.4%	1,672,842	1,419,932	17.8%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER DECEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	OCT-DEC 1988	MINE SITE	OFFSITE	1989	1988	1989	OCT-DEC 1988
MURIATE								
Special Standard	26,148	41,081	17,770	14,671	32,441	23,703	36,921	47,997
Standard	727,052	971,958	519,977	188,245	708,222	455,647	565,806	908,287
Chemical	23,315	29,456	4,747	6,571	11,318	7,434	28,530	30,105
Coarse	650,042	735,413	197,171	279,007	476,178	574,156	790,017	690,921
Granular	800,507	743,325	353,813	269,651	623,464	501,649	746,673	629,676
Soluble	203,974	208,910	68,353	78,356	146,709	133,276	192,057	168,962
Sulphates	116,859	66,780	78,351	16,772	95,123	64,305	96,165	51,462
TOTAL:	2,547,897	2,796,923	1,240,182	853,273	2,093,455	1,760,170	2,456,169	2,527,410

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		OCTOBER-DECEMBER	
	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	1988
MURIATE										
Special Std	36	-	39,000	50,799	-	-	-	-	39,036	50,799
Standard	90,287	78,798	443,241	804,914	77,835	66,089	(2,136)	1,130	609,227	950,931
Chemical	-	-	-	-	18,669	20,303	1,925	1,926	20,594	22,229
Coarse	732,620	683,108	59,117	40,429	-	-	-	-	791,737	723,537
Granular	566,601	434,100	134,124	124,175	-	-	-	-	700,725	558,275
Soluble	90,092	77,273	19,700	34,376	34,054	28,819	47,954	38,973	191,800	179,441
Sulphates	51,944	44,685	40,300	10,712	2,079	1,807	102	44	94,425	57,248
TOTAL:	1,531,580	1,317,964	735,482	1,065,405	132,637	117,018	47,845	42,073	2,447,544	2,542,460

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,400	1,994	0	275	3,669
Australia	39	3,601	37,997	0	3,152	44,789
Belgium	0	0	13,648	0	0	13,648
Belize	0	0	346	0	102	448
Brazil	4,630	15,543	10,542	0	0	30,715
China	146,104	0	0	0	0	146,104
Colombia	11,203	16,707	6,596	0	800	35,306
Costa Rica	6,928	0	1,012	0	363	8,303
Denmark	21,968	0	0	0	0	21,968
Dom. Republic	0	0	7,275	0	0	7,275
Ecuador	3,229	242	0	0	727	4,198
France	20,910	0	0	0	0	20,910
Guatemala	1,905	0	1,918	0	0	3,823
India	500	0	0	0	0	500
Jamaica	0	2,093	0	0	0	2,093
Japan	32,631	16,506	28,547	19,700	15,516	112,900
Korea	102,796	0	0	0	0	102,796
Malaysia	30,518	0	0	0	0	30,518
Mexico	16,376	0	0	0	9,301	25,677
New Zealand	10,120	0	6,402	0	0	16,522
Nigeria	6,743	0	0	0	0	6,743
Peru	8,043	0	0	0	4,235	12,278
Philippines	17,874	0	0	0	0	17,874
Puerto Rico	0	3,025	0	0	22	3,047
South Africa	0	0	4,034	0	0	4,034
Sri Lanka	5,534	0	0	0	0	5,534
Switzerland	11,460	0	7,217	0	0	18,677
Taiwan	19,015	0	0	0	20	19,035
Thailand	3,715	0	0	0	0	3,715
Venezuela	0	0	6,596	0	5,787	12,383
TOTAL AG:	482,241	59,117	134,124	19,700	40,300	735,482
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	0	-	-	0	71	71
Italy	0	-	-	15,955	0	15,955
Japan	509	-	-	17,582	0	18,091
Korea	498	-	-	10,778	0	11,276
Mexico	1,184	-	-	0	31	1,215
New Zealand	36	-	-	0	0	36
Sweden	303	-	-	0	0	303
Taiwan	372	-	-	3,639	0	4,011
United Kingdom	174	-	-	0	0	174
OTHER COUNTRIES (A)	(3,307)	-	-	0	0	(3,307)
TOTAL NON-AG:	(211)	-	-	47,954	102	47,845
TOTAL EXPORTS	**482,030**	**59,117**	**134,124**	**67,654**	**40,402**	**783,327**

(A) 3,307 tons to Dominican Republic; originally reported in September 1989 as non-ag standard grade, corrected to agricultural granular grade in October 1989.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

OCTOBER DECEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	OCT-DEC 1988	MINE SITE	OFFSITE	1989	1988	1989 OCT	1988
MURIATE								
Special Standard	28,148	41,081	12,775	14,621	27,447	23,703	36,921	47,997
Standard	604,358	818,105	428,337	188,188	616,825	548,772	446,063	788,808
Chemical	20,065	25,975	3,518	6,571	10,089	5,762	25,741	27,257
Coarse	512,227	694,911	176,196	279,007	455,203	553,613	750,554	654,395
Granular	544,171	595,751	244,767	259,226	503,993	437,645	582,708	505,057
Soluble	198,828	199,083	67,587	78,356	140,943	125,654	183,913	158,798
TOTAL	2,055,797	2,374,906	933,175	826,319	1,759,494	1,495,149	2,025,900	2,182,312

	AGRICULTURAL SALES				NON AGRICULTURAL SALES				TOTAL AG & NON-AG SALES OCTOBER-DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	OCT DEC 1988	1989	OCT DEC 1988	1989	OCT-DEC 1988	1989	OCT DEC 1988	1989	1988
MURIATE										
Special Std	39		39,000	50,799					39,036	50,799
Standard	55,952	40,073	392,022	145,466	44,648	36,298		(11)	492,622	822,326
Chemical					16,540	17,920	1,577	937	17,117	18,857
Coarse	698,980	649,792	54,450	36,375					753,430	686,167	
Granular	411,605	335,388	122,827	96,931					536,432	432,319
Soluble	83,185	67,120	19,700	34,376	32,811	26,061	47,954	38,973	183,650	166,580
TOTAL	1,251,758	1,092,423	627,999	463,947	92,999	80,279	49,531	39,899	2,022,287	2,177,048

Note: Exports are listed on reverse

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	39	3,601	37,997	0	41,637
Belgium	0	0	13,648	0	13,648
Brazil	4,63	15,543	10,542	0	30,715
China	146,104	0	0	0	146,104
Columbia	0	16,707	6,596	0	23,303
Costa Rica	3,186	0	661	0	3,847
Denmark	21,968	0	0	0	21,968
France	20,910	0	0	0	20,910
Guatemala	,,005	0	1,818	0	3,823
India	500	0	0	0	500
Jamaica	0	2,093	0	0	2,093
Japan	24,005	16,506	27,216	19,700	87,427
Korea	102,796	0	0	0	102,796
Malaysia	30,518	0	0	0	30,518
New Zealand	16,522	0	0,402	0	16,522
Nigeria	6,743	0	0	0	6,743
Philippines	17,874	0	0	0	17,874
South Africa	0	0	4,034	0	4,034
Sri Lanka	5,534	0	0	0	5,534
Switzerland	1,46	0	7,217	0	18,677
Taiwan	19,015	0	0	0	19,015
Thailand	3,715	0	0	0	3,715
Venezuela	0	0	6,596	0	6,596
TOTAL AG:	431,022	54,450	122,827	19,700	627,999
NON-AGRICULTURAL					
Italy	0	-	-	15,955	15,955
Japan	497	-	-	17,582	18,079
Korea	498	-	-	10,778	11,276
New Zealand	36	-	-	0	36
Taiwan	372	-	-	3,639	4,011
United Kingdom	174	-	-	0	174
TOTAL NON-AG:	1,577	-	-	47,954	49,531
TOTAL EXPORTS	432,599	54,450	122,827	67,654	677,530

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER DECEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	OCT-DEC 1988	MINE SITE	OFFSITE	1989	1988	1989 OCT-DEC	1988
MURIATE								
Standard	122,694	153,853	91,640	(243)	91,397	106,875	119,743	119,479
Chemical	3,250	3,481	1,229	-	1,229	1,672	2,789	2,848
Coarse	37,815	40,502	20,975	-	20,975	20,543	39,463	36,526
Granular	206,336	147,574	109,046	10,425	119,471	64,004	163,965	124,619
Soluble	5,146	9,822	5,766	-	5,766	7,622	8,144	10,164
Sulphates	116,859	66,780	78,351	16,772	95,123	64,305	96,165	51,462
TOTAL:	492,100	422,011	307,007	26,954	333,961	265,021	430,269	345,098

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES OCTOBER-DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	1988
MURIATE										
Standard	34,335	38,725	51,219	59,448	33,187	29,291	(2,136)	1,141	116,605	128,605
Chemical	-	-	-	-	3,129	2,383	348	989	3,477	3,372
Coarse	33,640	33,316	4,667	4,054	-	-	-	-	38,307	37,370
Granular	152,996	98,712	11,297	27,244	-	-	-	-	164,293	125,956
Soluble	6,907	10,103	-	-	1,243	2,758	-	-	8,150	12,861
Sulphates	51,944	44,685	40,300	10,712	2,079	1,807	102	44	94,425	57,248
TOTAL:	279,822	225,541	107,483	101,458	39,638	36,239	(1,686)	2,174	425,257	365,412

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

OCTOBER-DECEMBER, 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	1,400	1,994	0	275	3,669
Australia	0	0	0	0	3,152	3,152
Belize	0	0	346	0	102	448
Colombia	11,203	0	0	0	800	12,003
Costa Rica	3,742	0	351	0	363	4,456
Dom. Republic	0	0	7,275	0	0	7,275
Ecuador	3,229	242	0	0	727	4,198
Japan	8,626	0	1,331	0	15,516	25,473
Mexico	16,376	0	0	0	9,301	25,677
Peru	8,043	0	0	0	4,235	12,278
Puerto Rico	0	3,025	0	0	22	3,047
Taiwan	0	0	0	0	20	20
Venezuela	0	0	0	0	5,787	5,787
TOTAL AG:	51,219	4,667	11,297	0	40,300	107,483
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Australia	0	-	-	0	71	71
Japan	12	-	-	0	0	12
Mexico	1,184	-	-	0	31	1,215
Sweden	303	-	-	0	0	303
OTHER COUNTRIES	(3,307)	-	-	0	0	(3,307)
TOTAL NON-AG:	(1,788)	-	-	0	102	(1,686)
TOTAL EXPORTS	49,431	4,667	11,297	0	40,402	105,797

(A) 3,307 tons to Dominican Republic; originally reported in September 1989 as non-ag standard grade, corrected to agricultural granular grade in October 1989.

POTASH & PHOSPHATE INSTITUTE

EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

CALENDAR YEAR 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	0	2,467	3,369	0	1,053	6,889
Australia	5,723	24,310	148,855	0	5,673	184,561
Bangladesh	41,964	0	0	0	0	41,964
Belgium	0	0	13,648	0	0	13,648
Belize	0	0	1,843	0	102	1,945
Brazil	350,058	182,900	264,306	0	598	597,862
Chile	69,316	1,646	0	0	10,729	81,691
China	574,887	0	10,051	0	26,526	611,464
Colombia	40,607	27,730	19,102	0	1,993	89,432
Costa Rica	21,758	667	6,598	0	6,250	35,273
Denmark	63,809	0	0	0	0	63,809
Dom. Republic	3,701	336	29,993	13	1,287	35,330
Ecuador	7,005	3,972	0	0	727	11,704
France	60,644	0	0	0	0	60,644
French Guiana	297	0	0	0	97	394
Guatemala	6,799	0	6,917	0	0	13,716
Holland	0	0	28,326	0	0	28,326
Honduras	5,066	0	0	0	485	5,551
India	168,638	0	0	3,579	0	172,217
Indonesia	79,638	0	0	0	0	79,638
Ireland	0	0	2,719	0	0	2,719
Italy	808	0	0	0	0	808
Jamaica	0	4,172	4,524	0	0	8,696
Japan	163,571	54,027	71,886	90,971	32,503	412,958
Korea	258,212	0	0	0	0	258,212
Malaysia	214,185	0	0	0	0	214,185
Martinique	463	0	1,190	0	0	1,653
Mexico	51,266	0	0	0	15,874	67,140
New Zealand	55,148	15,709	24,088	720	202	95,867
Nigeria	28,995	0	0	0	0	28,995
Norway	10,692	0	0	0	0	10,692
Panama	0	0	1,414	0	282	1,696
Peru	15,263	0	0	0	9,304	24,567
Philippines	35,382	0	0	0	0	35,382
Puerto Rico	0	6,522	0	0	297	6,819
South Africa	7,822	0	7,531	0	0	15,353
Spain	0	0	3,982	0	0	3,982
Sri Lanka	36,212	0	0	0	266	36,478
Switzerland	131,491	0	10,616	0	0	142,107
Taiwan	59,650	0	0	3,612	60	63,322
Thailand	9,136	0	0	0	969	10,105
Venezuela	13,889	0	16,859	0	5,787	30,535
TOTAL AG:	2,392,095	324,458	671,817	98,895	121,064	3,608,329
NON-AGRICULTURAL						
Argentina	101	-	-	0	0	101
Australia	0	-	-	0	71	71
Italy	0	-	-	25,826	0	25,826
Japan	1,804	-	-	59,217	0	61,021
Korea	1,198	-	-	29,515	0	30,713
Mexico	4,656	-	-	0	75	4,731
New Zealand	48	-	-	0	0	48
Pakistan	38	-	-	0	0	38
Puerto Rico	9	-	-	0	0	9
Sweden	635	-	-	0	0	635
Taiwan	624	-	-	8,281	0	8,905
United Kingdom	526	-	-	0	0	526
TOTAL NON-AG:	9,639	-	-	122,839	146	132,624
TOTAL EXPORTS	2,401,734	324,458	671,817	221,734	121,210	3,740,953

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

OCTOBER DECEMBER QUARTER, 1989 & 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	OCT-DEC 1988	MINE SITE	OFFSITE	1989	1988	1989 OCT-DEC	1988
MURIATE								
Standard	122,694	153,853	91,640	(243)	91,397	106,875	119,743	119,479
Chemical	3,250	3,481	1,229	-	1,229	1,672	2,789	2,848
Coarse	37,815	40,502	20,975	-	20,975	20,543	39,463	36,526
Granular	206,336	147,574	109,046	10,425	119,471	64,004	163,965	124,619
Soluble	5,146	9,827	5,766	-	5,766	7,622	8,144	10,164
Sulphates	116,859	66,780	78,351	16,772	95,123	64,305	96,165	51,462
TOTAL	492,100	422,017	307,007	26,954	333,961	265,021	430,269	345,098

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES OCTOBER-DECEMBER	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	OCT-DEC 1988	1989	1988
MURIATE										
Standard	34,335	38,725	51,219	59,448	33,187	29,291	(2,136)	1,141	116,605	128,605
Chemical	-	-	-	-	3,129	2,383	348	989	3,477	3,372
Coarse	33,640	33,316	4,667	4,054	-	-	-	-	38,307	37,370
Granular	152,996	98,712	11,297	27,244	-	-	-	-	164,293	125,956
Soluble	6,907	10,103	-	-	1,243	2,758	-	-	8,150	12,861
Sulphates	51,944	44,685	40,300	10,712	2,079	1,807	102	44	94,425	57,248
TOTAL	279,822	225,541	107,483	101,458	39,638	36,239	(1,686)	2,174	425,257	365,412

Note: Exports are listed on reverse.

P8720-2

POTASH & PHOSPHATE INSTITUTE

CALENDAR YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

CALENDAR YEARS 1989 AND 1988

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989	1988	Change	1989	1988	Change	1989	1988	Change
Beginning Inventory	1,495,149	1,251,312	19.5%	265,021	160,182	65.4%	1,760,170	1,411,494	24.7%
(+) Production	8,113,077	9,179,244	-11.6%	1,741,115	1,609,956	8.1%	9,854,192	10,789,200	-8.7%
(-) Ending Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(=) Total Disappearance	7,848,732	8,935,407	-12.2%	1,672,175	1,505,117	11.1%	9,520,907	10,440,524	-8.8%
(-) Exports	3,222,644	4,180,406	-22.9%	518,309	500,852	3.5%	3,740,953	4,681,258	-20.1%
(=) Disappearance-Canada & United States	4,626,088	4,755,001	-2.7%	1,153,866	1,004,265	14.9%	5,779,954	5,759,266	.4%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1989 AND 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	1988	1989	1988	1987	1986	1989	1988
MURIATE								
Special Standard	202,919	242,072	32,441	23,703	45,890	30,791	194,181	264,259
Standard	2,947,625	3,453,913	708,222	455,647	486,230	567,142	2,695,050	3,484,496
Chemical	98,390	99,179	11,318	7,434	7,384	8,855	94,506	99,129
Coarse	2,485,573	2,828,646	476,178	574,156	315,732	524,649	2,583,551	2,570,222
Granular	3,049,268	3,142,401	623,464	501,649	426,947	655,016	2,927,453	3,067,699
Soluble	730,698	761,804	146,709	133,276	88,157	236,628	717,265	716,685
Sulphates	339,719	261,185	95,123	64,305	41,154	77,458	308,901	238,034
TOTAL:	9,854,192	10,789,200	2,093,455	1,760,170	1,411,494	2,100,539	9,520,907	10,440,524

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988
MURIATE										
Special Std	116	28	199,498	227,243	-	-	-	-	199,614	227,271
Standard	342,512	294,973	2,192,597	3,018,178	273,437	263,805	4,657	4,214	2,813,203	3,581,170
Chemical	-	-	-	-	75,732	70,653	4,982	4,106	80,714	74,759
Coarse	2,352,230	2,475,224	324,458	238,508	-	-	-	-	2,676,688	2,713,732
Granular	2,044,374	1,936,602	671,817	854,278	-	-	-	-	2,716,191	2,790,880
Soluble	382,819	382,091	98,895	120,239	129,607	117,178	122,839	121,043	734,160	740,551
Sulphates	180,062	155,182	121,064	93,320	6,970	7,628	146	129	308,242	256,259
TOTAL:	5,302,113	5,244,100	3,608,329	4,551,766	485,746	459,264	132,624	129,492	9,528,812	10,384,622

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	5,723	24,312	148,855	0	178,888
Bangladesh	41,964	0	0	0	41,964
Belgium	0	0	13,648	0	13,648
Brazil	96,351	159,042	170,846	0	422,239
Chile	66,539	0	0	0	66,539
China	57,569	0	19,051	0	581,619
Columbia	3,771	16,707	19,102	0	39,580
Costa Rica	7,219	0	661	0	7,880
Denmark	63,809	0	0	0	63,809
France	60,644	0	0	0	60,644
Guatemala	6,799	0	6,917	0	13,716
Holland	0	0	28,326	0	28,326
India	168,638	0	0	3,579	172,217
Indonesia	79,638	0	0	0	79,638
Ireland	0	0	2,719	0	2,719
Italy	808	0	0	0	808
Jamaica	0	4,172	4,524	0	8,696
Japan	36,857	54,227	64,592	90,971	156,163
Korea	258,212	0	0	0	258,212
Malaysia	214,185	0	0	0	214,185
Mexico	14,531	0	0	0	14,531
New Zealand	55,148	16,709	24,088	720	95,665
Nigeria	28,995	0	0	0	28,995
Norway	10,692	0	0	0	10,692
Peru	7,220	0	0	0	7,220
Philippines	35,382	0	0	0	35,382
Puerto Rico	0	1,091	0	0	1,091
South Africa	7,822	0	7,531	0	15,353
Spain	0	0	3,982	0	3,982
Sri Lanka	36,212	0	0	0	36,212
Switzerland	131,491	0	10,616	0	142,107
Taiwan	59,650	0	0	3,612	63,262
Thailand	9,136	0	0	0	9,136
Venezuela	13,889	0	6,596	0	20,485
TOTAL AG:	2,202,609	271,058	523,054	98,882	3,095,603
NON-AGRICULTURAL					
Italy	0	-	-	25,826	25,826
Japan	1,768	-	-	59,217	60,985
Korea	1,198	-	-	29,515	30,713
New Zealand	48	-	-	0	48
Pakistan	38	-	-	0	38
Taiwan	624	-	-	8,281	8,905
United Kingdom	526	-	-	0	526
TOTAL NON-AG:	4,202	-	-	122,839	127,041
TOTAL EXPORTS	2,206,811	271,058	523,054	221,721	3,222,644

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

CALENDAR YEAR 1989

[illegible]CULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
[illegible]ntina	0	2,467	3,369	0	1,053	6,889
[illegible]ralia	0	0	0	0	5,673	5,673
[illegible]zil	0	0	1,843	0	102	1,945
[illegible]ada	53,707	27,858	93,460	0	598	175,623
[illegible]le	2,777	1,646	0	0	10,729	15,152
China	3,319	0	0	1	26,526	29,845
Colombia	36,836	11,023	0	0	1,993	49,852
Costa Rica	14,539	667	5,937	0	6,250	27,393
Dom. Republic	3,701	336	29,993	13	1,287	35,330
Ecuador	7,005	3,972	0	0	727	11,704
French Guiana	297	0	0	0	97	394
Honduras	5,066	0	0	0	485	5,551
Japan	16,998	0	7,294	0	32,503	56,795
Martinique	463	0	1,190	0	0	1,653
Mexico	36,735	0	0	0	15,874	52,609
New Zealand	0	0	0	0	202	202
Panama	0	0	1,414	0	282	1,696
Peru	8,043	0	0	0	9,304	17,347
Puerto Ric[illegible]	0	5,431	0	0	297	5,728
Sri Lanka	0	0	0	0	266	266
Taiwan	0	0	0	0	60	60
Thailand	0	0	0	0	969	969
Venezuela	0	0	4,263	0	5,787	10,050
TOTAL AG:	189,486	53,400	148,763	13	121,064	512,726
NON-AGRICULTURAL						
Argentina	101	-	-	0	0	101
Australia	0	-	-	0	71	71
Japan	36	-	-	0	0	36
Mexico	4,656	-	-	0	75	4,731
Puerto Rico	9	-	-	0	0	9
Sweden	635	-	-	0	0	635
TOTAL NON-AG:	5,437	-	-	0	146	5,583
TOTAL EXPORTS	194,923	53,400	148,763	13	121,210	518,309

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O) 88720-2

CALENDAR YEAR 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	6,617	28,342	19,161	5,164	4,534	63,818
AK Alaska	44	305	1,382	0	4	1,735
AZ Arizona	728	266	963	213	924	3,094
AR Arkansas	697	0	54,324	7,976	349	63,346
CA California	31,094	18,129	13,070	1,393	14,647	78,333
CO Colorado	3,176	44	6,354	555	786	10,915
CT Connecticut	0	5,350	1,031	29	296	6,706
DE Delaware	1,615	303	15,528	828	460	18,734
FL Florida	60,420	31,941	21,427	12,757	44,040	170,585
GA Georgia	19,622	13,402	62,183	18,582	13,955	128,744
HI Hawaii	0	8,326	20	0	996	9,342
ID Idaho	2,378	13,437	9,557	276	573	26,221
IL Illinois	15,742	504,654	78,408	53,339	2,348	654,491
IN Indiana	12,145	256,160	57,425	38,917	2,718	367,365
IA Iowa	1,655	315,047	139,191	71,045	624	527,562
KS Kansas	3,791	8,709	31,508	6,300	1,143	51,451
KY Kentucky	996	96,456	20,707	154	7,659	125,972
LA Louisiana	18,923	19,568	101,651	4,231	191	144,564
ME Maine	0	555	2,755	140	429	3,879
MD Maryland	1,543	119	20,692	8,348	248	30,950
MA Massachusetts	0	492	1,028	974	264	2,758
MI Michigan	1,711	156,174	68,694	2,520	2,143	231,242
MN Minnesota	736	128,465	228,524	13,653	4,631	376,009
MS Mississippi	6,958	13,127	7,868	7,640	533	36,126
MO Missouri	17,687	29,038	217,910	34,775	1,771	301,181
MT Montana	36	1,178	10,973	478	3	12,668
NE Nebraska	2,445	5,137	13,836	9,201	5,331	35,950
NV Nevada	0	17	0	0	3	20
NH New Hampshire	0	0	860	0	0	860
NJ New Jersey	0	1,207	3,251	1,068	283	5,809
NM New Mexico	3,597	16	4,194	348	1,847	10,002
NY New York	2,223	9,825	35,622	3,526	1,867	53,063
NC North Carolina	15,888	11,278	32,846	10,010	9,462	79,484
ND North Dakota	0	8,529	21,387	440	0	30,356
OH Ohio	35,555	244,457	98,113	13,575	7,664	399,364
OK Oklahoma	3,335	1,860	19,131	417	640	25,383
OR Oregon	1,570	7,523	17,384	1,574	1,109	29,160
PA Pennsylvania	4,597	3,362	44,323	4,334	2,783	59,399
RI Rhode Island	0	0	1,311	250	602	2,163
SC South Carolina	5,603	8,164	48,850	2,875	5,059	70,551
SD South Dakota	0	8,184	7,313	1,784	0	17,281
TN Tennessee	2,740	52,171	28,574	3,573	2,442	89,500
TX Texas	13,144	20,280	88,179	12,164	10,648	144,415
UT Utah	14,227	200	2,542	0	571	17,540
VT Vermont	0	0	3,658	125	224	4,007
VA Virginia	8,958	2,145	58,193	9,277	4,601	83,174
WA Washington	5,120	10,785	24,049	2,935	1,425	44,314
WV West Virginia	1,466	3,031	5,188	577	603	10,865
WI Wisconsin	12,689	196,313	74,670	7,324	3,814	294,810
WY Wyoming	78	516	1,509	0	115	2,218
TOTAL U.S.:	341,549	2,244,587	1,827,317	376,664	167,362	4,957,479
CANADA						
AB Alberta	142	109	34,268	1,842	69	36,430
BC Brit. Columbia	0	47	5,856	32	404	6,339
MB Manitoba	0	3,675	19,239	2,109	0	25,023
NB New Brunswick	0	3,885	7,568	32	595	12,080
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	1,080	4,926	0	116	6,122
ON Ontario	465	95,683	52,140	2,017	5,129	155,434
PE Pr.Edward Isle	0	144	7,663	0	192	7,999
PQ Quebec	435	2,884	73,633	55	6,195	83,202
SK Saskatchewan	37	136	11,764	68	0	12,005
TOTAL CAN:	1,079	107,643	217,057	6,155	12,700	344,634
TOTAL DOMESTIC	342,628	2,352,230	2,044,374	382,819	180,062	5,302,113
EXPORT SALES:	2,392,095	324,458	671,817	98,895	121,064	3,608,329
TOTAL AG SALES	**2,734,723**	**2,676,688**	2,716,191	**481,714**	**301,126**	**8,910,442**

Non-agricultural domestic sales shown on reverse. --- revised 3/90.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989 --- this section revised, 3/90.

	NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
*	AL Alabama	101,715	-	-	30,030	0	131,745
	AK Alaska	0	-	-	0	0	0
	AZ Arizona	1,808	-	-	0	120	1,928
	AR Arkansas	27	-	-	14	72	113
	CA California	6,926	-	-	(21)	634	7,539
*	CO Colorado	1,112	-	-	53	24	1,189
	CT Connecticut	126	-	-	0	0	126
	DE Delaware	22,254	-	-	24,441	350	47,045
	FL Florida	350	-	-	125	350	825
	GA Georgia	1,965	-	-	1	477	2,443
	HI Hawaii	0	-	-	0	0	0
	ID Idaho	962	-	-	0	11	973
*	IL Illinois	1,117	-	-	1,014	39	2,170
*	IN Indiana	944	-	-	660	240	1,844
*	IA Iowa	2,156	-	-	118	147	2,421
	KS Kansas	1,412	-	-	137	134	1,683
*	KY Kentucky	12	-	-	726	0	738
	LA Louisiana	2,790	-	-	479	61	3,330
	ME Maine	605	-	-	0	0	605
	MD Maryland	196	-	-	0	217	413
	MA Massachusetts	250	-	-	397	101	748
*	MI Michigan	1,900	-	-	5,037	60	6,997
*	MN Minnesota	5,485	-	-	78	10	5,573
	MS Mississippi	44,679	-	-	65	0	44,744
*	MO Missouri	3,039	-	-	176	694	3,909
	MT Montana	165	-	-	22	50	237
	NE Nebraska	1,136	-	-	42	5	1,183
	NV Nevada	0	-	-	0	115	115
	NH New Hampshire	27	-	-	0	0	27
	NJ New Jersey	464	-	-	1,945	347	2,756
	NM New Mexico	22,463	-	-	259	436	23,158
*	NY New York	27,671	-	-	26	268	27,965
*	NC North Carolina	623	-	-	40	110	773
	ND North Dakota	0	-	-	16	0	16
*	OH Ohio	2,303	-	-	54,811	46	57,160
	OK Oklahoma	3,285	-	-	184	518	3,987
*	OR Oregon	2,626	-	-	12	12	2,650
*	PA Pennsylvania	3,019	-	-	417	93	3,529
	RI Rhode Island	0	-	-	24	0	24
	SC South Carolina	27	-	-	79	0	106
	SD South Dakota	134	-	-	0	0	134
*	TN Tennessee	2,036	-	-	356	0	2,392
*	TX Texas	24,817	-	-	4,824	923	30,564
	UT Utah	10,794	-	-	0	13	10,807
	VT Vermont	0	-	-	0	0	0
*	VA Virginia	164	-	-	81	4	249
*	WA Washington	3,639	-	-	183	6	3,828
*	WV West Virginia	18	-	-	624	0	642
*	WI Wisconsin	27,927	-	-	244	12	28,183
*	WY Wyoming	670	-	-	0	0	670
	TOTAL U.S.:	335,838	-	-	127,719	6,699	470,256
	CANADA						
	AB Alberta	1,542	-	-	204	59	1,805
	BC Brit. Columbia	53	-	-	14	35	102
	MB Manitoba	33	-	-	0	0	33
	NB New Brunswick	1,099	-	-	29	0	1,128
	NF Newfoundland	0	-	-	0	0	0
	NS Nova Scotia	0	-	-	0	0	0
	ON Ontario	6,445	-	-	421	177	7,043
	PE Pr.Edward Isle	0	-	-	0	0	0
	PQ Quebec	768	-	-	0	0	768
	SK Saskatchewan	3,391	-	-	4,819	0	8,210
	TOTAL CAN:	13,331	-	-	5,487	271	19,089
	TOTAL DOMESTIC	349,169	-	-	133,206	6,970	489,345
	EXPORT SALES:	9,639	-	-	122,839	146	132,624
	TOTAL NON-AG	358,808	-	-	256,045	7,116	621,969
	GRAND TOTAL	3,093,531	2,676,688	2,716,191	737,759	308,242	9,532,411

* indicates states affected by revision, 3/90. Totals by grade and grand total are not changed.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1989 AND 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	1988	1989	1988	1987	1986	1989	1988
MURIATE								
Special Standard	202,919	242,072	32,441	23,703	45,890	30,791	194,181	264,259
Standard	2,492,011	2,965,572	616,825	348,772	437,747	405,484	2,223,958	3,054,547
Chemical	88,859	89,291	10,089	5,762	6,254	4,030	84,532	89,783
Coarse	2,316,267	2,666,510	455,203	553,613	312,197	506,012	2,414,677	2,425,094
Granular	2,322,740	2,509,527	503,993	437,645	362,410	511,951	2,256,392	2,434,292
Soluble	690,281	706,272	140,943	125,654	86,814	235,496	674,992	667,432
TOTAL:	8,113,077	9,179,244	1,759,494	1,495,149	1,251,312	1,693,794	7,848,732	8,935,407

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988
MURIATE										
Special Std	116	28	199,498	227,243	-	-	-	-	199,614	227,271
Standard	194,750	167,700	2,003,111	2,852,666	146,127	139,275	12	(23)	2,344,000	3,159,618
Chemical	-	-	-	-	65,849	63,092	4,190	2,761	70,039	65,853
Coarse	2,242,744	2,350,689	271,058	219,564	-	-	-	-	2,513,802	2,570,253
Granular	1,511,165	1,514,176	523,054	637,240	-	-	-	-	2,034,219	2,151,416
Soluble	346,218	342,376	98,882	120,186	123,653	105,410	122,839	120,769	691,592	688,741
TOTAL:	4,294,993	4,374,969	3,095,603	4,056,899	335,629	307,777	127,041	123,507	7,853,266	8,863,152

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

CALENDAR YEARS 1989 AND 1988

	PRODUCTION		ENDING INVENTORY, December 31				DISAPPEARANCE	
	1989	1988	1989	1988	1987	1986	1989	1988
MURIATE								
Standard	455,614	488,341	91,397	106,875	48,483	161,658	471,092	429,949
Chemical	9,531	9,888	1,229	1,672	1,130	4,825	9,974	9,346
Coarse	169,306	162,136	20,975	20,543	3,535	18,607	168,874	145,128
Granular	726,528	632,874	119,471	64,004	64,537	143,065	671,061	633,407
Soluble	40,417	55,532	5,766	7,622	1,343	1,132	42,273	49,253
Sulphates	339,719	261,185	95,123	64,305	41,154	77,458	308,901	238,034
TOTAL:	1,741,115	1,609,956	333,961	265,021	160,182	406,745	1,672,175	1,505,117

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989	1988	1989	1988	1989	1988	1989	1988	1989	1988
MURIATE										
Standard	147,762	127,273	189,486	165,512	127,310	124,530	4,645	4,237	469,203	421,552
Chemical	-	-	-	-	9,883	7,561	792	1,345	10,675	8,906
Coarse	109,486	124,535	53,400	18,944	-	-	-	-	162,886	143,479
Granular	533,209	422,426	148,763	217,038	-	-	-	-	681,972	639,464
Soluble	36,601	39,715	13	53	5,954	11,768	-	274	42,568	51,810
Sulphates	180,062	155,182	121,064	93,320	6,970	7,628	146	129	308,242	256,259
TOTAL:	1,007,120	869,131	512,726	494,867	150,117	151,487	5,583	5,985	1,675,546	1,521,470

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	1,986	26,761	18,222	4,931	51,900
AK Alaska	0	305	120	0	425
AZ Arizona	0	0	0	0	0
AR Arkansas	0	0	2,724	2,758	5,482
CA California	0	0	1,483	1,393	2,876
CO Colorado	0	0	33	64	97
CT Connecticut	0	5,350	1,031	29	6,410
DE Delaware	1,615	0	15,512	828	18,258
FL Florida	47,873	11,294	34,900	12,623	106,690
GA Georgia	17,664	13,402	60,142	19,291	110,503
HI Hawaii	0	8,077	20	0	8,097
ID Idaho	264	2,836	4,237	276	7,613
IL Illinois	7,308	493,211	37,151	53,278	589,548
IN Indiana	4,267	252,434	42,729	36,378	335,808
IA Iowa	264	303,807	108,080	70,854	482,910
KS Kansas	0	269	2,325	1,955	4,549
KY Kentucky	388	95,671	5,166	154	101,979
LA Louisiana	16,260	17,947	76,237	1,185	111,429
ME Maine	0	521	2,755	61	3,337
MD Maryland	1,883	119	20,692	8,348	30,702
MA Massachusetts	0	492	1,028	974	2,494
MI Michigan	1,711	156,174	66,970	2,520	227,375
MN Minnesota	720	128,228	226,965	13,472	369,385
MS Mississippi	0	13,097	1,759	7,536	22,392
MO Missouri	2,833	15,798	77,549	28,748	123,928
MT Montana	0	1,156	10,856	478	12,490
NE Nebraska	0	4,374	4,101	8,362	17,437
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	860	0	860
NJ New Jersey	0	1,207	3,251	1,068	5,526
NM New Mexico	0	0	0	0	0
NY New York	2,223	9,825	35,622	3,526	51,196
NC North Carolina	15,670	13,278	32,455	9,996	69,399
ND North Dakota	0	8,500	21,387	440	30,327
OH Ohio	35,539	241,742	94,455	13,575	385,311
OK Oklahoma	0	0	1,146	0	1,146
OR Oregon	27	5,898	12,376	1,574	19,875
PA Pennsylvania	4,556	3,362	43,219	4,334	55,471
RI Rhode Island	0	0	1,311	250	1,561
SC South Carolina	5,603	8,164	47,780	2,875	64,422
SD South Dakota	0	8,168	7,283	1,784	17,235
TN Tennessee	426	52,110	25,650	3,530	81,716
TX Texas	0	14	305	377	696
UT Utah	0	52	59	0	111
VT Vermont	0	0	3,658	125	3,783
VA Virginia	7,991	2,145	57,675	9,277	77,088
WA Washington	5,090	10,636	22,986	2,935	41,647
WV West Virginia	1,466	3,031	5,188	577	10,262
WI Wisconsin	12,689	196,313	74,592	7,324	290,918
WY Wyoming	0	430	311	0	741
TOTAL U.S.:	194,085	2,135,101	1,294,156	340,063	3,963,405
CANADA					
AB Alberta	142	109	34,268	1,842	36,361
BC Brit. Columbia	0	47	5,856	32	5,935
MB Manitoba	0	3,675	19,239	2,109	25,023
NB New Brunswick	0	3,885	7,568	32	11,485
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	1,080	4,926	0	6,006
ON Ontario	465	95,683	52,092	2,017	150,257
PE Pr.Edward Isle	0	144	7,663	0	7,807
PQ Quebec	137	2,284	73,633	55	76,709
SK Saskatchewan	37	136	11,764	68	12,005
TOTAL CAN:	781	107,643	217,009	6,155	331,588
TOTAL DOMESTIC	194,866	2,242,744	1,511,165	346,218	4,294,993
EXPORT SALES:	2,202,609	271,058	523,054	98,882	3,095,603
TOTAL AG SALES	2,397,475	2,513,802	2,034,219	445,100	7,390,596

Non-agricultural domestic sales shown on reverse. ----- revised 3/90.

POTASH & P SPHATE INSTITUTE

DOMESTIC POTASH SALES - CAN DIAN PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989 --- this section revised 3/90.

	NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
*	AL Alabama	101,655	-	-	30,016	131,671
	AK Alaska	0	-	-	0	0
	AZ Arizona	13	-	-	0	13
	AR Arkansas	0	-	-	0	0
	CA California	92	-	-	0	92
*	CO Colorado	5	-	-	41	46
	CT Connecticut	39	-	-	0	39
*	DE Delaware	18,741	-	-	24,441	43,182
	FL Florida	94	-	-	125	219
	GA Georgia	13	-	-	1	14
	HI Hawaii	0	-	-	0	0
	ID Idaho	0	-	-	0	0
*	IL Illinois	842	-	-	1,014	1,856
*	IN Indiana	919	-	-	660	1,579
*	IA Iowa	1,472	-	-	318	1,790
	KS Kansas	0	-	-	0	0
*	KY Kentucky	0	-	-	590	590
	LA Louisiana	0	-	-	0	0
	ME Maine	37	-	-	0	370
	MD Maryland	196	-	-	0	196
	MA Massachusetts	0	-	-	246	246
*	MI Michigan	1,900	-	-	5,037	6,937
*	MN Minnesota	5,477	-	-	78	5,555
	MS Mississippi	0	-	-	0	0
*	MO Missouri	2,777	-	-	48	2,825
	MT Montana	165	-	-	22	187
	NE Nebraska	0	-	-	42	42
	NV Nevada	0	-	-	0	0
	NH New Hampshire	27	-	-	0	27
	NJ New Jersey	117	-	-	1,945	2,062
	NM New Mexico	0	-	-	0	0
*	NY New York	27,561	-	-	26	27,587
*	NC North Carolina	0	-	-	40	40
	ND North Dakota	0	-	-	16	16
*	OH Ohio	2,175	-	-	54,811	56,986
	OK Oklahoma	0	-	-	0	0
*	OR Oregon	2,519	-	-	12	2,531
*	PA Pennsylvania	2,053	-	-	375	2,428
	RI Rhode Island	0	-	-	10	10
	SC South Carolina	0	-	-	13	13
	SD South Dakota	67	-	-	0	67
*	TN Tennessee	311	-	-	347	658
*	TX Texas	138	-	-	559	697
	UT Utah	0	-	-	0	0
	VT Vermont	0	-	-	0	0
*	VA Virginia	146	-	-	81	227
*	WA Washington	788	-	-	183	971
*	WV West Virginia	18	-	-	624	642
*	WI Wisconsin	27,677	-	-	244	27,921
*	WY Wyoming	78	-	-	0	78
	TOTAL U.S.:	198,645	-	-	121,765	320,410
	CANADA					
	AB Alberta	1,646	-	-	204	1,850
	BC Brit. Columbia	53	-	-	14	67
	MB Manitoba	33	-	-	0	33
	NB New Brunswick	1,099	-	-	29	1,128
	NF Newfoundland	0	-	-	0	0
	NS Nova Scotia	0	-	-	0	0
	ON Ontario	6,884	-	-	434	7,318
	PE Pr.Edward Isle	0	-	-	0	0
	PQ Quebec	808	-	-	0	808
	SK Saskatchewan	2,808	-	-	1,207	4,015
	TOTAL CAN:	13,331	-	-	1,888	15,219
	TOTAL DOMESTIC	211,976	-	-	123,653	335,629
	EXPORT SALES:	4,202	-	-	122,839	127,041
	TOTAL NON-AG	216,178	-	-	246,492	462,670
	GRAND TOTAL	2,613,653	2,513,802	2,034,219	691,592	7,853,266

* Indicates states affected by revision, 3/90. Totals by grade and grand total are not changed.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989

	AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
	Alabama	6	-	-	14	0	74
	Alaska		-	-	0	0	0
	Arizona	1,279	-	-	0	320	1,419
	Arkansas	0	-	-	14	72	113
	California	6,814	-	-	(21)	634	7,447
	Colorado	1,119	-	-	22	24	1,143
	Connecticut	87	-	-	0	0	87
DE	Delaware	0	-	-	0	35	3,863
FL	Florida	234	-	-	0	35	606
GA	Georgia	1,952	-	-	0	477	2,429
ID	Idaho	0	-	-	0	0	0
IL	Illinois	962	-	-	0	11	973
IN	Indiana	275	-	-	0	39	314
IA	Iowa	25	-	-	0	240	265
KS	Kansas	484	-	-	0	147	631
KY	Kentucky	1,449	-	-	10	234	1,693
LA	Louisiana	12	-	-	136	0	148
ME	Maine	2,878	-	-	479	61	3,337
MD	Maryland	0	-	-	0	0	235
MA	Massachusetts	0	-	-	0	217	217
MI	Michigan	0	-	-	151	351	502
MN	Minnesota	0	-	-	0	60	60
MS	Mississippi	0	-	-	0	18	18
MO	Missouri	43,572	-	-	65	0	44,744
MT	Montana	161	-	-	123	694	1,084
NE	Nebraska	0	-	-	0	50	50
NV	Nevada	1,016	-	-	0	0	1,141
NH	New Hampshire	0	-	-	0	125	125
NJ	New Jersey	0	-	-	0	0	0
NM	New Mexico	22	-	-	0	347	694
NY	New York	22,361	-	-	259	436	23,158
NY	New York	0	-	-	0	268	378
NC	North Carolina	623	-	-	0	110	733
ND	North Dakota	0	-	-	0	0	0
OH	Ohio	128	-	-	0	46	174
OK	Oklahoma	3,295	-	-	184	518	3,987
OR	Oregon	107	-	-	0	12	119
PA	Pennsylvania	966	-	-	42	93	1,101
RI	Rhode Island	0	-	-	14	0	14
SC	South Carolina	27	-	-	66	0	93
SD	South Dakota	67	-	-	0	0	67
TN	Tennessee	1,725	-	-	9	0	1,734
TX	Texas	24,674	-	-	4,269	923	29,867
UT	Utah	10,794	-	-	0	13	10,807
VT	Vermont	0	-	-	0	0	0
VA	Virginia	18	-	-	0	4	22
WA	Washington	2,851	-	-	0	6	2,857
WV	West Virginia	0	-	-	0	0	0
WI	Wisconsin	250	-	-	0	12	262
WY	Wyoming	592	-	-	0	0	592
	TOTAL U.S.:	137,193	-	-	5,954	6,699	149,846
	CANADA						
AB	Alberta	0	-	-	0	59	59
BC	Brit. Columbia	0	-	-	0	35	35
MB	Manitoba	0	-	-	0	0	0
NB	New Brunswick	0	-	-	0	0	0
NF	Newfoundland	0	-	-	0	0	0
NS	Nova Scotia	0	-	-	0	0	0
ON	Ontario	0	-	-	0	177	177
PE	Pr.Edward Isle	0	-	-	0	0	0
PQ	Quebec	0	-	-	0	0	0
SK	Saskatchewan	0	-	-	0	0	0
	TOTAL CAN:	0	-	-	0	271	271
	TOTAL DOMESTIC	137,193	-	-	5,954	6,970	150,117
	EXPORT SALES:	5,437	-	-	0	146	5,583
	TOTAL NON-AG	142,630	-	-	5,954	7,116	155,700
	GRAND TOTAL	479,878	162,886	681,972	42,568	308,242	1,675,546

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

CALENDAR YEAR 1989

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	4,631	1,581	939	233	4,534	11,918
AK Alaska	44	0	1,262	0	4	1,310
AZ Arizona	728	266	963	213	924	3,094
AR Arkansas	697	0	51,600	5,218	349	57,864
CA California	31,094	18,129	11,587	0	14,647	75,457
CO Colorado	3,176	44	6,321	491	786	10,818
CT Connecticut	0	0	0	0	296	296
DE Delaware	0	0	16	0	460	476
FL Florida	12,547	647	6,527	134	44,040	63,895
GA Georgia	1,954	0	2,041	291	13,955	18,241
HI Hawaii	0	249	0	0	996	1,245
ID Idaho	2,114	10,601	5,320	0	573	18,608
IL Illinois	9,834	11,443	41,257	61	2,348	64,943
IN Indiana	7,878	3,726	14,696	2,539	2,718	31,557
IA Iowa	1,486	11,240	31,111	191	624	44,652
KS Kansas	3,791	8,440	29,183	4,345	1,143	46,902
KY Kentucky	8	785	15,541	0	7,659	23,993
LA Louisiana	2,662	1,621	25,614	3,046	191	33,135
ME Maine	0	34	0	79	429	542
MD Maryland	0	0	0	0	248	248
MA Massachusetts	0	0	0	0	264	264
MI Michigan	0	0	1,724	0	2,143	3,867
MN Minnesota	16	237	1,559	181	4,631	6,624
MS Mississippi	6,958	30	6,109	104	533	13,734
MO Missouri	15,854	13,240	140,361	6,027	1,771	177,253
MT Montana	36	22	117	0	3	178
NE Nebraska	2,445	163	9,735	839	5,331	18,513
NV Nevada	0	17	0	0	3	20
NH New Hampshire	0	0	0	0	0	0
NJ New Jersey	0	0	0	0	283	283
NM New Mexico	3,597	16	4,194	348	1,847	10,002
NY New York	0	0	0	0	1,867	1,867
NC North Carolina	218	0	391	14	9,462	10,085
ND North Dakota	0	29	0	0	0	29
OH Ohio	16	2,715	3,658	0	7,664	14,053
OK Oklahoma	3,335	1,860	17,985	417	640	24,237
OR Oregon	1,543	1,625	5,008	0	1,109	9,285
PA Pennsylvania	41	0	1,104	0	2,783	3,928
RI Rhode Island	0	0	0	0	602	602
SC South Carolina	0	0	1,070	0	5,059	6,129
SD South Dakota	0	16	30	0	0	46
TN Tennessee	2,314	61	2,924	43	2,442	7,784
TX Texas	13,144	20,266	87,874	11,787	10,648	143,719
UT Utah	14,227	148	2,483	0	571	17,429
VT Vermont	0	0	0	0	224	224
VA Virginia	967	0	518	0	4,601	6,086
WA Washington	30	149	1,063	0	1,425	2,667
WV West Virginia	0	0	0	0	603	603
WI Wisconsin	0	0	78	0	3,814	3,892
WY Wyoming	78	86	1,198	0	115	1,477
TOTAL U.S.:	147,464	109,486	533,161	36,601	167,362	994,074
CANADA						
AB Alberta	0	0	0	0	69	69
BC Brit. Columbia	0	0	0	0	404	404
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	595	595
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	116	116
ON Ontario	0	0	48	0	5,129	5,177
PE Pr.Edward Isle	0	0	0	0	192	192
PQ Quebec	298	0	0	0	6,195	6,493
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	298	0	48	0	12,700	13,046
TOTAL DOMESTIC	147,762	109,486	533,209	36,601	180,062	1,007,120
EXPORT SALES:	189,486	53,400	148,763	13	121,064	512,726
TOTAL AG SALES	**337,248**	**162,886**	**681,972**	**36,614**	**301,126**	**1,519,846**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0190
MARCH 12, 1990

JANUARY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(+) Production	573,913	842,737	-31.9%	154,058	148,231	3.9%	727,971	990,968	-26.5%
(-) Ending Inventory	1,722,855	1,695,458	1.6%	336,039	285,101	17.9%	2,058,894	1,980,559	4.0%
(=) Total Disappearance	610,552	642,428	-5.0%	151,980	128,151	18.6%	762,532	770,579	-1.0%
(-) Exports	194,959	151,293	28.9%	23,485	38,242	-38.6%	218,444	189,535	15.3%
(=) Disappearance-Canada & United States	415,593	491,135	-15.4%	128,495	89,909	42.9%	544,088	581,044	-6.4%

SEVEN MONTHS (JULY JANUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	88/89	Change %	1989/90	88/89	Change %	1989/90	88/89	Change %
Beginning Inventory	2,010,651	1,306,[illegible]	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	4,032,688	5,104,603	-21.0%	1,063,001	943,966	12.6%	5,095,689	6,048,569	-15.8%
(-) Ending Inventory	1,722,855	1,695,458	1.6%	336,039	285,101	17.9%	2,058,894	1,980,559	4.0%
(=) Total Disappearance	4,320,484	4,716,065	-8.4%	948,692	818,958	15.8%	5,269,176	5,535,023	-4.8%
(-) Exports	1,589,344	2,124,517	-25.2%	251,662	287,039	-12.3%	1,841,006	2,411,556	-23.7%
(=) Disappearance-Canada & United States	2,731,140	2,591,548	5.4%	697,030	531,919	31.0%	3,428,170	3,123,467	9.8%

MONTH END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUNE	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,062	2,142	2,394	2,093	2,059					
FY 1988/89	1,467	1,261	1,494	1,636	1,754	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990	JAN 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN 1989
MURIATE								
Special Standard	10,028	6,755	24,732	11,950	36,682	16,035	5,787	14,423
Standard	164,433	281,680	528,121	184,574	712,695	569,145	159,960	168,182
Chemical	15,344	7,244	10,838	6,139	16,977	7,872	9,685	6,806
Coarse	197,220	273,574	164,776	239,922	464,698	630,761	208,700	216,969
Granular	255,254	317,232	343,261	248,250	591,511	563,617	287,207	255,264
Soluble	81,036	82,031	71,926	78,292	150,218	139,086	57,527	76,221
Sulphates	24,656	22,452	70,763	15,350	86,113	54,043	33,666	32,714
TOTAL	727,971	990,968	1,214,417	844,477	2,058,894	1,980,559	762,532	770,579

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	1989
MURIATE										
Special Std	13	-	4,129	16,299	-	-	-	-	4,142	16,299
Standard	25,108	56,980	131,145	101,770	20,364	23,034	603	388	177,220	182,172
Chemical	-	-	-	-	9,508	7,039	225	157	9,733	7,196
Coarse	244,258	241,957	26,850	5,360	-	-	-	-	271,108	247,317
Granular	185,872	188,663	36,179	28,360	-	-	-	-	222,051	217,023
Soluble	43,561	34,999	3,794	10,525	10,765	12,170	-	7,693	58,120	65,387
Sulphates	20,07	13,539	15,508	18,983	650	550	11	-	36,240	33,072
TOTAL	518,883	536,138	217,605	181,297	41,287	42,793	839	8,238	778,614	768,466

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990 JAN	1989	MINE SITE	OFFSITE	1990	1989	1990 JAN	1989
MURIATE								
Special Standard	10,028	6,755	24,732	11,950	36,682	16,035	5,787	14,423
Standard	126,142	235,225	425,279	184,599	609,878	454,770	133,089	129,227
Chemical	14,370	7,017	9,394	6,139	15,533	6,861	8,926	5,918
Coarse	186,352	257,593	146,801	299,922	446,723	605,840	194,832	205,366
Granular	181,342	258,558	229,252	235,365	464,617	480,871	220,718	215,332
Soluble	55,679	77,589	71,130	78,292	149,422	131,081	47,200	72,162
TOTAL:	573,913	842,737	906,588	816,267	1,722,855	1,695,458	610,552	642,428

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 JAN	1989	1990 JAN	1989	1990 JAN	1989	1990 JAN	1989	1990	1989
MURIATE										
Special Std	13	-	4,129	16,299	-	-	-	-	4,142	16,299
Standard	12,650	33,519	129,352	92,455	9,801	14,043	-	-	151,803	140,017
Chemical	-	-	-	-	8,736	6,147	225	137	8,961	6,284
Coarse	230,740	230,596	26,850	5,360	-	-	-	-	257,590	235,956
Granular	123,485	157,352	30,609	18,824	-	-	-	-	154,094	176,176
Soluble	32,273	31,244	3,794	10,525	10,551	11,614	-	7,693	46,618	61,076
TOTAL:	399,161	452,711	194,734	143,463	29,088	31,804	225	7,830	623,208	635,808

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

JANUARY 1990

	PRODUCTION		ENDING INVENTORY January 31				DISAPPEARANCE	
	1990	JAN 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN 1989
MURIATE								
Standard	38,291	46,455	102,842	(25)	102,817	114,375	26,871	38,955
Chemical	974	227	1,444	-	1,444	1,011	759	888
Coarse	10,868	15,981	17,975	-	17,975	24,921	13,868	11,603
Granular	73,912	58,674	114,009	12,885	126,894	82,746	66,489	39,932
Soluble	5,357	4,442	796	-	796	8,005	10,327	4,059
Sulphates	24,656	22,452	70,763	15,350	86,113	54,043	33,666	32,714
TOTAL:	154,058	148,231	307,829	28,210	336,039	285,101	151,980	128,151

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES JANUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	JAN 1989	1990	1989
MURIATE										
Standard	12,458	23,461	1,793	9,315	10,563	8,991	603	388	25,417	42,155
Chemical	-	-	-	-	772	892	-	20	772	912
Coarse	13,518	11,361	-	-	-	-	-	-	13,518	11,361
Granular	62,387	31,311	5,570	9,536	-	-	-	-	67,957	40,847
Soluble	11,288	3,755	-	-	214	556	-	-	11,502	4,311
Sulphates	20,071	13,539	15,508	18,983	650	550	11	-	36,240	33,072
TOTAL:	119,722	83,427	22,871	37,834	12,199	10,989	614	408	155,406	132,658

POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0290
MARCH 28, 1990

FEBRUARY

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,722,855	1,695,458	1.6%	336,039	285,101	17.9%	2,058,894	1,980,559	4.0%
(+) Production	589,105	710,982	-17.1%	142,991	131,809	8.5%	732,096	842,791	-13.1%
(-) Ending Inventory	1,807,635	1,913,728	-5.5%	366,050	321,033	14.0%	2,173,685	2,234,761	-2.7%
(=) Total Disappearance	504,325	492,712	2.4%	112,980	95,877	17.8%	617,305	588,589	4.9%
(-) Exports	235,528	203,311	15.8%	23,146	21,830	6.0%	258,674	225,141	14.9%
(=) Disappearance-Canada & United States	268,797	289,401	-7.1%	89,834	74,047	21.3%	358,631	363,448	-1.3%

EIGHT MONTHS (JULY-FEBRUARY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	4,621,793	5,815,585	-20.5%	1,205,992	1,075,775	12.1%	5,827,785	6,891,360	-15.4%
(-) Ending Inventory	1,807,635	1,913,728	-5.5%	366,050	321,033	14.0%	2,173,685	2,234,761	-2.7%
(=) Total Disappearance	4,824,809	5,208,777	-7.4%	1,061,672	914,835	16.1%	5,886,481	6,123,612	-3.9%
(-) Exports	1,821,872	2,327,828	-21.7%	274,808	308,869	-11.0%	2,096,680	2,636,697	-20.5%
(=) Disappearance-Canada & United States	3,002,937	2,880,949	4.2%	786,864	605,966	29.9%	3,789,801	3,486,915	8.7%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174				
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1990

	PRODUCTION		ENDING INVENTORY February 28				DISAPPEARANCE	
	1990	FEB 1989	MINE SITE	OFFSITE	1990	1989	1990	FEB 1989
MURIATE								
Special Standard	7,368	22,499	13,430	25,253	38,683	32,269	5,367	6,265
Standard	163,662	231,810	419,631	229,457	649,088	571,132	227,269	229,823
Chemical	10,889	14,470	7,327	5,618	12,945	11,574	14,921	10,768
Coarse	190,986	240,342	201,467	367,135	568,602	763,187	87,082	107,916
Granular	265,808	250,775	420,242	230,900	651,142	637,481	206,177	176,911
Soluble	58,713	59,674	88,617	70,963	159,580	165,515	49,351	33,245
Sulphates	34,670	23,221	71,666	21,979	93,645	53,603	27,138	23,661
TOTAL:	732,096	842,791	1,222,380	951,305	2,173,685	2,234,761	617,305	588,589

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1990	FEB 1989	1990	FEB 1989	1990	FEB 1989	1990	FEB 1989	1990	1989
MURIATE										
Special Std	12	-	5,793	6,256	-	-	-	-	5,805	6,256
Standard	26,431	30,284	179,533	160,612	18,598	20,364	601	344	225,163	211,604
Chemical	-	-	-	-	7,744	7,077	275	171	8,019	7,248
Coarse	95,203	121,947	9,769	15,917	-	-	-	-	104,972	137,864
Granular	162,122	117,350	32,241	28,061	-	-	-	-	194,363	145,411
Soluble	23,399	20,128	6,390	7,044	11,019	9,787	15,843	-	56,651	36,959
Sulphates	19,942	16,887	5,229	6,736	680	442	-	-	25,851	24,065
TOTAL:	327,109	306,596	238,955	224,626	38,041	37,670	16,719	515	620,824	569,407

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FEBRUARY 1990

	PRODUCTION		ENDING INVENTORY February 28				DISAPPEARANCE	
	1990	FEB 1989	MINE SITE	OFFSITE	1990	1989	1990	FEB 1989
MURIATE								
Special Standard	7,368	22,499	13,430	25,253	38,683	32,269	5,367	6,265
Standard	132,933	191,695	313,022	228,598	541,620	442,937	201,191	203,528
Chemical	10,410	13,885	6,336	5,618	11,954	10,738	13,989	10,008
Coarse	181,415	226,300	183,887	367,135	551,022	740,089	77,116	92,051
Granular	204,044	199,994	286,189	222,637	508,826	530,865	159,835	150,000
Soluble	52,935	56,609	84,567	70,963	155,530	156,830	46,827	30,860
TOTAL	589,105	710,982	887,431	920,204	1,807,635	1,913,728	504,325	492,712

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		FEBRUARY	
	1990	FEB 1989	1990	FEB 1989	1990	FEB 1989	1990	FEB 1989	1990	1989
MURIATE										
Special Std	12	-	5,793	6,256	-	-	-	-	5,805	6,256
Standard	18,157	13,162	171,206	158,757	8,025	10,695	-	12	197,388	182,626
Chemical	-	-	-	-	6,773	6,361	275	151	7,048	6,512
Coarse	88,358	113,398	7,250	9,095	-	-	-	-	95,608	122,493
Granular	120,989	95,344	25,771	21,996	-	-	-	-	146,760	117,340
Soluble	19,425	18,601	6,390	7,044	10,888	9,107	15,843	-	52,546	34,752
TOTAL	246,941	240,505	216,410	203,148	25,686	26,163	16,118	163	505,155	469,979

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

FEBRUARY 1990

	PRODUCTION		ENDING INVENTORY February 28				DISAPPEARANCE	
	1990 FEB	1989	MINE SITE	OFFSITE	1990	1989	1990 FEB	1989
MURIATE								
Standard	30,729	40,115	106,609	859	107,468	128,195	26,078	26,295
Chemical	479	585	991	-	991	836	932	760
Coarse	9,571	14,042	17,580	-	17,580	23,098	9,966	15,865
Granular	61,764	50,781	134,053	8,263	142,316	106,616	46,342	26,911
Soluble	5,778	3,065	4,050	-	4,050	8,685	2,524	2,385
Sulphates	34,670	23,221	71,666	21,979	93,645	53,603	27,138	23,661
TOTAL	142,991	131,809	334,949	31,101	366,050	321,033	112,980	95,877

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES FEBRUARY	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 FEB	1989	1990 FEB	1989	1990 FEB	1989	1990 FEB	1989	1990	1989
MURIATE										
Standard	8,274	17,122	8,327	1,855	10,573	9,669	601	332	27,775	28,978
Chemical	-	-	-	-	971	716	-	20	971	736
Coarse	6,845	8,549	2,519	6,822	-	-	-	-	9,364	15,371
Granular	41,133	22,006	6,470	6,065	-	-	-	-	47,603	28,071
Soluble	3,974	1,527	-	-	131	680	-	-	4,105	2,207
Sulphates	19,942	16,887	5,229	6,736	680	442	-	-	25,851	24,065
TOTAL	80,168	66,091	22,545	21,478	12,355	11,507	601	352	115,669	99,428

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0390
APRIL 30, 1990

MARCH

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,807,635	1,913,728	-5.5%	366,050	321,033	14.0%	2,173,685	2,234,761	-2.7%
(+) Production	661,086	774,034	-14.6%	169,681	137,473	23.4%	830,767	911,507	-8.9%
(-) Ending Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(=) Total Disappearance	710,573	629,404	12.9%	183,244	149,311	22.7%	893,817	778,715	14.8%
(-) Exports	401,285	347,290	15.5%	33,199	27,565	20.4%	434,484	374,855	15.9%
(=) Disappearance-Canada & United States	309,288	282,114	9.6%	150,045	121,746	23.2%	459,333	403,860	13.7%

NINE MONTHS (JULY-MARCH) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	5,282,879	6,589,619	-19.8%	1,375,673	1,213,248	13.4%	6,658,552	7,802,867	-14.7%
(-) Ending Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(=) Total Disappearance	5,535,382	5,838,181	-5.2%	1,244,916	1,064,146	17.0%	6,780,298	6,902,327	-1.8%
(-) Exports	2,223,157	2,675,118	-16.9%	308,007	336,434	-8.4%	2,531,164	3,011,552	-16.0%
(=) Disappearance-Canada & United States	3,312,225	3,163,063	4.7%	936,909	727,712	28.7%	4,249,134	3,890,775	9.2%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111			
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Special Standard	11,712	26,787	16,059	2,149	18,208	37,376	32,187	21,680
Standard	191,243	258,151	315,503	143,736	459,239	557,510	381,092	271,773
Chemical	12,821	13,483	13,382	4,546	17,928	17,474	7,838	7,583
Coarse	220,778	236,311	169,154	488,911	658,065	889,965	131,315	109,533
Granular	251,210	287,661	396,508	293,083	689,591	647,257	212,761	277,885
Soluble	95,138	64,798	97,531	82,163	179,694	161,941	75,024	68,372
Sulphates	47,865	24,316	67,650	20,260	87,910	56,030	53,600	21,889
TOTAL:	830,767	911,507	1,075,787	1,034,848	2,110,635	2,367,553	893,817	778,715

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Special Std	18	17	31,872	17,430	-	-	-	-	31,890	17,447
Standard	29,720	30,337	320,259	225,216	23,021	22,271	440	221	373,440	278,045
Chemical	-	-	-	-	6,927	6,675	689	727	7,616	7,402
Coarse	132,782	98,276	8,047	22,093	-	-	-	-	140,829	120,369
Granular	181,187	175,564	29,321	81,600	-	-	-	-	210,508	257,164
Soluble	38,910	36,679	7,152	13,169	12,083	11,293	15,051	11,678	73,196	72,819
Sulphates	29,168	18,859	21,653	2,721	534	584	-	-	51,355	22,164
TOTAL:	411,785	359,732	418,304	362,229	42,565	40,823	16,180	12,626	888,834	775,410

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Special Standard	11,712	26,787	16,059	2,149	18,208	37,376	32,187	21,680
Standard	158,850	227,779	207,266	143,748	351,014	430,580	349,456	240,136
Chemical	11,370	12,546	12,294	4,546	16,840	16,503	6,484	6,781
Coarse	210,165	223,663	161,929	488,911	650,840	867,448	110,347	96,304
Granular	179,309	221,598	260,643	284,131	544,774	550,698	143,361	201,765
Soluble	89,680	61,661	94,309	82,163	176,472	155,753	68,738	62,738
TOTAL:	661,086	774,034	752,500	1,005,648	1,758,148	2,058,358	710,573	629,404

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Special Std	18	17	31,872	17,430	-	-	-	-	31,890	17,447
Standard	18,048	22,547	313,600	218,927	10,984	11,477	-	-	342,632	252,951
Chemical	-	-	-	-	5,879	5,873	689	727	6,568	6,600
Coarse	114,337	85,179	7,685	22,093	-	-	-	-	122,022	107,272
Granular	114,902	112,946	25,236	63,279	-	-	-	-	140,138	176,225
Soluble	32,917	31,711	7,152	13,156	11,968	10,575	15,051	11,678	67,088	67,120
TOTAL:	280,222	252,400	385,545	334,885	28,831	27,925	15,740	12,405	710,338	627,615

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MARCH 1990

	PRODUCTION		ENDING INVENTORY March 31				DISAPPEARANCE	
	1990 MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 MAR	1989
MURIATE								
Standard	32,393	30,372	108,237	(12)	108,225	126,930	31,636	31,637
Chemical	1,451	937	1,088	-	1,088	971	1,354	802
Coarse	10,613	12,648	7,225	-	7,225	22,517	20,968	13,229
Granular	71,901	66,063	135,865	8,952	144,817	96,559	69,400	76,120
Soluble	5,458	3,137	3,222	-	3,222	6,188	6,286	5,634
Sulphates	47,865	24,316	67,650	20,260	87,910	56,030	53,600	21,889
TOTAL:	169,681	137,473	323,287	29,200	352,487	309,195	183,244	149,311

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES MARCH	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990 MAR	1989	1990	1989
MURIATE										
Standard	11,672	7,790	6,659	6,289	12,037	10,794	440	221	30,808	25,094
Chemical	-	-	-	-	1,048	802	-	-	1,048	802
Coarse	18,445	13,097	362	-	-	-	-	-	18,807	13,097
Granular	66,285	62,618	4,085	18,321	-	-	-	-	70,370	80,939
Soluble	5,993	4,968	-	13	115	718	-	-	6,108	5,699
Sulphates	29,168	18,859	21,653	2,721	534	584	-	-	51,355	22,164
TOTAL:	131,563	107,332	32,759	27,344	13,734	12,898	440	221	178,496	147,795

POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

JANUARY - MARCH

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,759,494	1,495,149	17.7%	333,961	265,021	26.0%	2,093,455	1,760,170	18.9%
(+) Production	1,824,104	2,327,753	-21.6%	466,730	417,513	11.8%	2,290,834	2,745,266	-16.6%
(-) Ending Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(=) Total Disappearance	1,825,450	1,764,544	3.5%	448,204	373,339	20.1%	2,273,654	2,137,883	6.4%
(-) Exports	828,772	701,894	18.1%	79,830	87,637	-8.9%	908,602	789,531	15.1%
(=) Disappearance-Canada & United States	996,678	1,062,650	-6.2%	368,374	285,702	28.9%	1,365,052	1,348,352	1.2%

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1990	JAN-MAR 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN-MAR 1989
MURIATE								
Special Standard	29,108	56,041	16,059	2,149	18,208	37,376	43,341	42,368
Standard	519,338	771,641	315,503	143,736	459,239	557,510	768,321	669,778
Chemical	39,054	35,197	13,382	4,546	17,928	17,474	32,444	25,157
Coarse	608,984	750,227	169,154	488,911	658,065	889,965	427,097	434,418
Granular	772,272	855,668	396,508	293,083	689,591	647,257	706,145	710,060
Soluble	214,887	206,503	97,531	82,163	179,694	161,941	181,902	177,838
Sulphates	107,191	69,989	67,650	20,260	87,910	56,030	114,404	78,264
TOTAL:	2,290,834	2,745,266	1,075,787	1,034,848	2,110,635	2,367,553	2,273,654	2,137,883

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	1989
MURIATE										
Special Std	43	17	41,794	39,985	-	-	-	-	41,837	40,002
Standard	81,259	117,601	630,937	487,598	61,983	65,669	1,644	953	775,823	671,821
Chemical	-	-	-	-	24,179	20,791	1,189	1,055	25,368	21,846
Coarse	472,243	462,180	44,666	43,370	-	-	-	-	516,909	505,550
Granular	529,181	481,577	97,741	138,021	-	-	-	-	626,922	619,598
Soluble	105,870	91,806	17,336	30,738	33,867	33,250	30,894	19,371	187,967	175,165
Sulphates	69,181	49,285	42,390	28,440	1,864	1,576	11	-	113,446	79,301
TOTAL:	1,257,777	1,202,466	874,864	768,152	121,893	121,286	33,738	21,379	2,288,272	2,113,283

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1990 JAN-MAR	1989	MINE SITE	OFFSITE	1990	1989	1990 JAN-MAR	1989
MURIATE								
Special Standard	29,108	56,041	16,059	2,149	18,208	37,376	43,341	42,368
Standard	417,925	654,699	207,266	143,748	351,014	430,580	683,736	572,891
Chemical	36,150	33,448	12,294	4,546	16,840	16,503	29,399	22,707
Coarse	577,932	707,556	161,929	488,911	650,840	867,448	382,295	393,721
Granular	564,695	680,150	260,643	284,131	544,774	550,698	523,914	567,097
Soluble	198,294	195,859	94,309	82,163	176,472	155,753	162,765	165,760
TOTAL:	1,824,104	2,327,753	752,500	1,005,648	1,758,148	2,058,358	1,825,450	1,764,544

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1990 JAN-MAR	1989	1990 JAN-MAR	1989	1990 JAN-MAR	1989	1990 JAN-MAR	1989	1990	1989
MURIATE										
Special Std	43	17	41,794	39,985	-	-	-	-	41,837	40,002
Standard	48,855	69,228	614,158	470,139	28,810	36,215	-	12	691,823	575,594
Chemical	-	-	-	-	21,388	18,381	1,189	1,015	22,577	19,396
Coarse	433,435	429,173	41,785	36,548	-	-	-	-	475,220	465,721
Granular	359,376	365,642	81,616	104,099	-	-	-	-	440,992	469,741
Soluble	84,615	81,556	17,336	30,725	33,407	31,296	30,894	19,371	166,252	162,948
TOTAL:	926,324	945,616	796,689	681,496	83,605	85,892	32,083	20,398	1,838,701	1,733,402

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JANUARY-MARCH QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, March 31				DISAPPEARANCE	
	1990	JAN-MAR 1989	MINE SITE	OFFSITE	1990	1989	1990	JAN-MAR 1989
MURIATE								
Standard	101,413	116,942	108,237	(12)	108,225	126,930	84,585	96,887
Chemical	2,904	1,749	1,088	-	1,088	971	3,045	2,450
Coarse	31,052	42,671	7,225	-	7,225	22,517	44,802	40,697
Granular	207,577	175,518	135,865	8,952	144,817	96,559	182,231	142,963
Soluble	16,593	10,644	3,222	-	3,222	6,188	19,137	12,078
Sulphates	107,191	69,989	67,650	20,260	87,910	56,030	114,404	78,264
TOTAL:	466,730	417,513	323,287	29,200	352,487	309,195	448,204	373,339

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		January-March	
	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	JAN-MAR 1989	1990	1989
MURIATE										
Standard	32,404	48,373	16,779	17,459	33,173	29,454	1,644	941	84,000	96,227
Chemical	-	-	-	-	2,791	2,410	-	40	2,791	2,450
Coarse	38,808	33,007	2,881	6,822	-	-	-	-	41,689	39,829
Granular	169,805	115,935	16,125	33,922	-	-	-	-	185,930	149,857
Soluble	21,255	10,250	-	13	460	1,954	-	-	21,715	12,217
Sulphates	69,181	49,285	42,390	28,440	1,864	1,576	11	-	113,446	79,301
TOTAL:	331,453	256,850	78,175	86,656	38,288	35,394	1,655	981	449,571	379,881

Note: Exports are listed on reverse.

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0490
MAY 31, 1990

APRIL

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(+) Production	760,617	828,105	-8.1%	165,457	138,509	19.5%	926,074	966,614	-4.2%
(-) Ending Inventory	1,639,931	1,914,931	-14.4%	357,652	234,128	52.8%	1,997,583	2,149,059	-7.0%
(=) Total Disappearance	878,834	971,532	-9.5%	160,292	213,576	-24.9%	1,039,126	1,185,108	-12.3%
(-) Exports	289,144	380,740	-24.1%	24,164	56,906	-57.5%	313,308	437,646	-28.4%
(=) Disappearance-Canada & United States	589,690	590,792	- .2%	136,128	156,670	-13.1%	725,818	747,462	-2.9%

TEN MONTHS (JULY-APRIL) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	6,043,496	7,417,724	-18.5%	1,541,130	1,351,757	14.0%	7,584,626	8,769,481	-13.5%
(-) Ending Inventory	1,639,931	1,914,931	-14.4%	357,652	234,128	52.8%	1,997,583	2,149,059	-7.0%
(=) Total Disappearance	6,414,216	6,809,713	-5.8%	1,405,208	1,277,722	10.0%	7,819,424	8,087,435	-3.3%
(-) Exports	2,512,301	3,055,858	-17.8%	332,171	393,340	-15.6%	2,844,472	3,449,198	-17.5%
(=) Disappearance-Canada & United States	3,901,915	3,753,855	3.9%	1,073,037	884,382	21.3%	4,974,952	4,638,237	7.3%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111	1,998		
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

APRIL 1990

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1990 APR	1989	MINE SITE	OFFSITE	1990	1989	1990 APR	1989
MURIATE								
Special Standard	23,751	28,443	20,267	20,553	40,820	45,900	1,139	19,919
Standard	249,191	289,373	278,706	174,158	452,864	498,665	255,566	348,218
Chemical	4,399	3,595	10,600	4,733	15,333	10,431	6,994	10,638
Coarse	248,172	265,497	151,113	520,679	671,792	857,181	234,445	298,281
Granular	268,206	290,846	230,667	313,839	544,506	579,343	413,291	358,760
Soluble	90,917	60,466	96,700	76,211	172,911	112,278	97,700	110,129
Sulphates	41,438	28,394	79,869	19,488	99,357	45,261	29,991	39,163
TOTAL:	926,074	966,614	867,922	1,129,661	1,997,583	2,149,059	1,039,126	1,185,108

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990	1989
MURIATE										
Special Std	-	-	3,477	24,904	-	-	-	-	3,477	24,904
Standard	40,469	43,228	190,830	301,032	22,180	21,749	770	554	254,249	366,563
Chemical	-	-	-	-	6,297	7,697	670	494	6,967	8,191
Coarse	230,750	258,438	35,902	28,533	-	-	-	-	266,652	286,971
Granular	316,373	294,908	58,360	47,529	-	-	-	-	374,733	342,437
Soluble	59,363	75,771	11,142	2,769	9,717	10,210	520	11,929	80,742	100,679
Sulphates	23,448	18,861	11,637	19,902	556	496	-	-	35,641	39,259
TOTAL:	670,403	691,206	311,348	424,669	38,750	40,152	1,960	12,977	1,022,461	1,169,004

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL 1990

	PRODUCTION		ENDING INVENTORY April 30				DISAPPEARANCE	
	1990 APR	1989	MINE SITE	OFFSITE	1990	1989	1990 APR	1989
MURIATE								
Special Standard	23,751	28,443	20,267	20,553	40,820	45,900	1,139	19,919
Standard	217,151	261,162	167,238	174,219	341,457	397,540	226,708	294,202
Chemical	3,162	2,258	9,264	4,733	13,997	8,849	6,005	9,912
Coarse	233,066	248,029	144,389	520,679	665,068	842,592	218,838	272,885
Granular	198,928	231,797	104,402	302,288	406,690	508,993	337,012	273,512
Soluble	84,559	56,416	95,688	76,211	171,899	111,067	89,132	101,102
TOTAL:	760,617	828,105	541,248	1,098,683	1,639,931	1,914,931	878,834	971,532

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		APRIL	
	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990	1989
MURIATE										
Special Std	-	-	3,477	24,904	-	-	-	-	3,477	24,904
Standard	26,594	19,900	187,412	278,476	11,063	10,798	-	-	225,069	309,174
Chemical	-	-	-	-	5,302	6,987	650	478	5,952	7,465
Coarse	219,983	240,291	34,235	23,438	-	-	-	-	254,218	263,729
Granular	242,715	213,630	51,708	38,746	-	-	-	-	294,423	252,376
Soluble	50,950	67,463	11,142	2,769	9,689	9,414	520	11,929	72,301	91,575
TOTAL:	540,242	541,284	287,974	368,333	26,054	27,199	1,170	12,407	855,440	949,223

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

APRIL 1990

	PRODUCTION			ENDING INVENTORY April 30				DISAPPEARANCE	
	1990 APR		1989	MINE SITE	OFFSITE	1990	1989	1990 APR	1989
MURIATE									
Standard	32,040		28,211	111,468	(61)	111,407	101,125	28,858	54,016
Chemical	1,237		1,337	1,336	-	1,336	1,582	989	726
Coarse	15,106		17,468	6,724	-	6,724	14,589	15,607	25,396
Granular	69,278		59,049	126,265	11,551	137,816	70,360	76,279	85,248
Soluble	6,358		4,050	1,012	-	1,012	1,211	8,568	9,027
Sulphates	41,438		28,394	79,869	19,488	99,357	45,261	29,991	39,163
TOTAL:	165,457		138,509	326,674	30,978	357,652	234,128	160,292	213,576

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES APRIL	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990 APR	1989	1990	1989
MURIATE										
Standard	13,875	23,328	3,418	22,556	11,117	10,951	770	554	29,180	57,389
Chemical	-	-	-	-	995	710	20	16	1,015	726
Coarse	10,767	18,147	1,667	5,095	-	-	-	-	12,434	23,242
Granular	73,658	81,278	6,652	8,783	-	-	-	-	80,310	90,061
Soluble	8,413	8,308	-	-	28	796	-	-	8,441	9,104
Sulphates	23,448	18,861	11,637	19,902	556	496	-	-	35,641	39,259
TOTAL:	130,161	149,922	23,374	56,336	12,696	12,953	790	570	167,021	219,781

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0590
JUNE 28, 1990

MAY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,639,931	1,914,931	-14.4%	357,652	234,128	52.8%	1,997,583	2,149,059	-7.0%
(+) Production	802,621	838,002	-4.2%	165,071	144,204	14.5%	967,692	982,206	-1.5%
(-) Ending Inventory	1,642,612	1,863,188	-11.8%	370,993	211,997	75.0%	2,013,605	2,075,185	-3.0%
(=) Total Disappearance	799,940	889,745	-10.1%	151,730	166,335	-8.8%	951,670	1,056,080	-9.9%
(-) Exports	337,141	379,510	-11.2%	43,143	70,437	-38.7%	380,284	449,947	-15.5%
(=) Disappearance-Canada & United States	462,799	510,235	-9.3%	108,587	95,898	13.2%	571,386	606,133	-5.7%

ELEVEN MONTHS (JULY-MAY) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	'88/89	Change %	1989/90	'88/89	Change %	1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	6,846,117	8,255,726	-17.1%	1,706,201	1,495,961	14.1%	8,552,318	9,751,687	-12.3%
(-) Ending Inventory	1,642,612	1,863,188	-11.8%	370,993	211,997	75.0%	2,013,605	2,075,185	-3.0%
(=) Total Disappearance	7,214,156	7,699,458	-6.3%	1,556,938	1,444,057	7.8%	8,771,094	9,143,515	-4.1%
(-) Exports	2,849,442	3,435,368	-17.1%	375,314	463,777	-19.1%	3,224,756	3,899,145	-17.3%
(=) Disappearance-Canada & United States	4,364,714	4,264,090	2.4%	1,181,624	980,280	20.5%	5,546,338	5,244,370	5.8%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111	1,998	2,014	
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1990

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE	
	1990	MAY	1989	MINE SITE	OFFSITE	1990	1989	1990 MAY	1989
MURIATE									
Special Standard	6,219		14,357	9,269	8,144	17,413	27,486	29,626	32,771
Standard	274,608		342,287	311,968	151,287	463,255	543,538	264,217	297,414
Chemical	940		5,038	5,878	3,755	9,633	10,010	6,640	5,459
Coarse	246,970		229,405	193,655	491,517	685,172	809,938	233,590	276,648
Granular	322,894		286,937	288,448	274,280	562,728	517,360	304,672	348,920
Soluble	82,604		77,225	87,778	98,811	186,589	120,917	68,926	68,586
Sulphates	33,457		26,957	74,632	14,183	88,815	45,936	43,999	26,282
TOTAL:	967,692		982,206	971,628	1,041,977	2,013,605	2,075,185	951,670	1,056,080

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS		
	1990	MAY	1989	1990	MAY	1989	1990	MAY	1989	1990 MAY	1989	MAY
MURIATE												
Special Std	15		18	29,231		33,870	-		-	-	29,246	33,888
Standard	30,485		32,222	244,959		259,209	23,546		22,932	438	299,428	314,802
Chemical	-		-	-		-	6,497		5,400	263	6,760	5,533
Coarse	243,826		246,749	6,324		30,265	-		-	-	250,150	277,014
Granular	254,912		251,868	45,158		97,057	-		-	-	300,070	348,925
Soluble	36,795		44,269	4,093		13,522	11,068		10,132	35,208	87,164	80,226
Sulphates	23,805		22,473	14,560		3,149	557		647	50	38,972	26,269
TOTAL:	589,838		597,599	344,325		437,072	41,668		39,111	35,959	1,011,790	1,086,657

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

MAY 1990

	PRODUCTION		ENDING INVENTORY May 31				DISAPPEARANCE	
	1990 MAY	1989	MINE SITE	OFFSITE	1990	1989	1990 MAY	1989
MURIATE								
Special Standard	6,219	14,357	9,269	8,144	17,413	27,486	29,626	32,771
Standard	238,138	305,055	200,704	151,397	352,101	462,872	227,494	239,723
Chemical	788	5,038	5,060	3,755	8,815	8,973	5,970	4,914
Coarse	231,438	216,806	183,920	491,517	675,437	793,071	221,069	266,327
Granular	250,574	226,300	137,846	266,934	404,780	452,247	252,484	283,036
Soluble	75,464	70,446	85,255	98,811	184,066	118,539	63,297	62,974
TOTAL:	802,621	838,002	622,054	1,020,558	1,642,612	1,863,188	799,940	889,745

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		MAY	
	1990 MAY	1989	1990 MAY	1989	1990 MAY	1989	1990 MAY	1989	1990	1989
MURIATE										
Special Std	15	18	29,231	33,870	-	-	-	-	29,246	33,888
Standard	19,135	20,908	232,112	221,560	10,560	10,711	-	-	261,807	253,179
Chemical	-	-	-	-	5,647	4,869	263	113	5,910	4,982
Coarse	236,834	240,131	3,619	26,960	-	-	-	-	240,453	267,091
Granular	212,351	212,485	32,615	71,182	-	-	-	-	244,966	283,667
Soluble	30,816	38,873	4,093	13,522	10,930	9,868	35,208	12,303	81,047	74,566
TOTAL:	499,151	512,415	301,670	367,094	27,137	25,448	35,471	12,416	863,429	917,373

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

MAY 1990

	PRODUCTION			ENDING INVENTORY May 31				DISAPPEARANCE			
	1990	MAY	1989	MINE SITE	OFFSITE	1990	1989	1990	MAY	1989	
MURIATE											
Standard	36,470		37,232	111,264	-110	111,154	80,666	36,723		57,691	
Chemical	152		-	818	-	818	1,037	670		545	
Coarse	15,532		12,599	9,735	-	9,735	16,867	12,521		10,321	
Granular	72,320		60,637	150,502	7,346	157,948	65,113	52,188		65,884	
Soluble	7,140		6,779	2,523	-	2,523	2,378	5,629		5,612	
Sulphates	33,457		26,957	74,632	14,183	88,815	45,936	43,999		26,282	
TOTAL:	165,071		144,204	349,574	21,419	370,993	211,997	151,730		166,335	

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			MAY	
	1990	MAY	1989	1990	MAY	1989	1990	MAY	1989	1990	MAY	1989	1990	1989
MURIATE														
Standard	11,350		11,314	12,847		37,649	12,986		12,221	438		439	37,621	61,623
Chemical	-		-	-		-	850		531	-		20	850	551
Coarse	6,992		6,618	2,705		3,305	-		-	-		-	9,697	9,923
Granular	42,561		39,383	12,543		25,875	-		-	-		-	55,104	65,258
Soluble	5,979		5,396	-		-	138		264	-		-	6,117	5,660
Sulphates	23,805		22,473	14,560		3,149	557		647	50		-	38,972	26,269
TOTAL:	90,687		85,184	42,655		69,978	14,531		13,663	488		459	148,361	169,284

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0690
AUGUST 13, 1990

JUNE

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,642,612	1,863,188	-11.8%	370,993	211,997	75.0%	2,013,605	2,075,185	-3.0%
(+) Production	620,279	660,442	-6.1%	120,682	131,946	-8.5%	740,961	792,388	-6.5%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	606,964	512,979	18.3%	147,615	122,213	20.8%	754,579	635,192	18.8%
(-) Exports	322,239	366,115	-12.0%	71,417	75,152	-5.0%	393,656	441,267	-10.8%
(=) Disappearance-Canada & United States	284,725	146,864	93.9%	76,198	47,061	61.9%	360,923	193,925	86.1%

TWELVE MONTHS (JULY-JUNE) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	7,466,396	8,916,168	-16.3%	1,826,883	1,627,907	12.2%	9,293,279	10,544,075	-11.9%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	7,821,120	8,212,437	-4.8%	1,704,553	1,566,270	8.8%	9,525,673	9,778,707	-2.6%
(-) Exports	3,171,681	3,801,483	-16.6%	446,731	538,929	-17.1%	3,618,412	4,340,412	-16.6%
(=) Disappearance-Canada & United States	4,649,439	4,410,954	5.4%	1,257,822	1,027,341	22.4%	5,907,261	5,438,295	8.6%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111	1,998	2,014	2,000
FY 1988/89	1,406	1,261	1,491	1,636	1,774	1,760	1,981	2,235	2,367	2,149	2,075	2,232

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

JUNE 1990

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1990	JUN	1989	MINE SITE	OFFSITE	1990	1989	1990	JUN	1989
MURIATE										
Special Standard	20,657		14,777	6,677	13,174	19,851	28,781	18,219		13,482
Standard	242,449		269,749	294,178	159,740	453,918	592,280	251,786		221,007
Chemical	20,834		12,244	20,847	4,128	24,975	15,937	5,492		6,317
Coarse	172,248		165,907	239,920	424,510	664,430	825,364	192,990		150,481
Granular	209,366		265,621	317,249	265,010	582,259	599,402	189,835		183,579
Soluble	53,996		41,988	95,982	90,569	186,551	122,368	54,034		40,537
Sulphates	21,411		22,102	50,116	17,887	68,003	48,249	42,223		19,789
TOTAL:	740,961		792,388	1,024,969	975,018	1,999,987	2,232,381	754,579		635,192

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS	U.S. & CANADA		EXPORTS		JUNE	
	1990	JUN	1989	1990 JUN 1989	1990	JUN 1989	1990	JUN 1989	1990	1989
MURIATE										
Special Std	16	15		15,652 14,045	-	-	-	-	15,668	14,060
Standard	7,757	13,388		211,232 206,127	20,081	24,173	433	386	239,503	244,074
Chemical	-	-		- -	5,263	6,017	112	75	5,375	6,092
Coarse	163,076	98,111		46,849 82,126	-	-	-	-	209,925	180,237
Granular	89,021	59,509		62,393 104,711	-	-	-	-	151,414	164,220
Soluble	20,735	12,939		12,063 15,634	11,693	12,644	13,229	9,997	57,720	51,214
Sulphates	9,388	10,988		31,683 8,166	463	530	10	-	41,544	19,684
TOTAL:	289,993	194,950		379,872 430,809	37,500	43,364	13,784	10,458	721,149	679,581

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K20)

JUNE 1990

	PRODUCTION			ENDING INVENTORY June 30				DISAPPEARANCE		
	1990	JUN	1989	MINE SITE	OFFSITE	1990	1989	1990	JUN	1989
MURIATE										
Special Standard	20,657		14,777	6,677	13,174	19,851	28,781	18,219		13,482
Standard	206,011		237,383	184,774	159,898	344,672	514,949	213,440		185,306
Chemical	19,422		11,044	19,512	4,128	23,640	14,431	4,597		5,586
Coarse	158,654		148,533	223,663	424,510	648,173	809,052	185,918		132,552
Granular	166,347		211,224	178,908	256,885	435,793	525,471	135,334		138,000
Soluble	49,188		37,481	93,229	90,569	183,798	117,967	49,456		38,053
TOTAL:	620,279		660,442	706,763	949,164	1,655,927	2,010,651	606,964		512,979

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES						TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA			EXPORTS			JUNE	
	1990	JUN	1989	1990	JUN	1989	1990	JUN	1989	1990	JUN	1989	1990	1989
MURIATE														
Special Std	16		15	15,652		14,045	-		-	-		-	15,668	14,060
Standard	(2,334)		7,146	193,799		190,505	8,913		12,034	-		-	200,378	209,685
Chemical	-		-	-		-	4,490		5,280	99		75	4,589	5,355
Coarse	157,791		96,330	37,846		65,746	-		-	-		-	195,637	162,076
Granular	62,772		46,520	49,564		70,113	-		-	-		-	112,336	116,633
Soluble	16,445		11,019	12,050		15,634	11,536		12,058	13,229		9,997	53,260	48,708
TOTAL:	234,690		161,030	308,911		356,043	24,939		29,372	13,328		10,072	581,868	556,517

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

JUNE 1990

	PRODUCTION		ENDING INVENTORY June 30				DISAPPEARANCE	
	1990 JUN	1989	MINE SITE	OFFSITE	1990	1989	1990 JUN	1989
MURIATE								
Standard	36,438	32,366	109,404	(158)	109,246	77,331	38,346	35,701
Chemical	1,412	1,200	1,335	-	1,335	1,506	895	731
Coarse	13,594	17,374	16,257	-	16,257	16,312	7,072	17,929
Granular	43,019	54,397	138,341	8,125	146,466	73,931	54,501	45,579
Soluble	4,808	4,507	2,753	-	2,753	4,401	4,578	2,484
Sulphates	21,411	22,102	50,116	17,887	68,003	48,249	42,223	19,789
TOTAL:	120,682	131,946	318,206	25,854	344,060	221,730	147,615	122,213

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JUNE	
	1990 JUN	1989	1990 JUN	1989	1990 JUN	1989	1990 JUN	1989	1990	1989
MURIATE										
Standard	10,091	6,242	17,433	15,622	11,168	12,139	433	386	39,125	34,389
Chemical	-	-	-	-	773	737	13	-	786	737
Coarse	5,285	1,781	9,003	16,380	-	-	-	-	14,288	18,161
Granular	26,249	12,989	12,829	34,598	-	-	-	-	39,078	47,587
Soluble	4,290	1,920	13	-	157	586	-	-	4,460	2,506
Sulphates	9,388	10,988	31,683	8,166	463	530	10	-	41,544	19,684
TOTAL:	55,303	33,920	70,961	74,766	12,561	13,992	456	386	139,281	123,064

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0790
August 31, 1990

JULY

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(+) Production	386,908	374,858	3.2%	111,608	121,525	-8.2%	498,516	496,383	.4%
(-) Ending Inventory	1,546,197	1,787,936	-13.5%	347,683	227,958	52.5%	1,893,880	2,015,894	-6.1%
(=) Total Disappearance	496,638	597,573	-16.9%	107,985	115,297	-6.3%	604,623	712,870	-15.2%
(-) Exports	287,484	343,179	-16.2%	52,265	68,199	-23.4%	339,749	411,378	-17.4%
(=) Disappearance-Canada & United States	209,154	254,394	-17.8%	55,720	47,098	18.3%	264,874	301,492	-12.1%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS

(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1990/91	1,894											
FY 1989/90	2,016	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111	1,998	2,014	2,000

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K20)

JULY 1990

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE		
	1990	JUL	1989	MINE SITE	OFFSITE	1990	1989	1990	JUL	1989
MURIATE										
Special Standard	19,707		21,619	19,570	15,211	34,781	24,398	4,777		26,002
Standard	124,286		154,472	251,166	151,229	402,395	441,363	175,809		305,389
Chemical	5,170		4,335	18,367	4,090	22,457	13,683	7,688		6,589
Coarse	124,917		129,397	236,727	401,591	638,318	773,756	151,029		181,005
Granular	173,815		133,542	313,710	220,305	534,015	584,610	222,059		148,334
Soluble	25,295		31,421	108,748	79,032	187,780	129,205	24,066		24,584
Sulphates	25,326		21,597	60,557	13,577	74,134	48,879	19,195		20,567
TOTAL:	498,516		496,383	1,008,845	885,035	1,893,880	2,015,894	604,623		712,870

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1990	JUL 1989	1990	JUL 1989	1990	JUL 1989	1990	JUL 1989	1990	1989
MURIATE										
Special Std	7	15	5,443	28,129	-	-	-	-	5,460	28,144
Standard	13,316	15,421	167,097	252,640	21,907	18,439	604	331	202,924	286,831
Chemical	-	-	-	-	7,581	6,218	330	405	7,911	6,623
Coarse	113,984	133,396	36,066	41,999	-	-	-	-	150,050	175,395
Granular	90,174	56,746	114,145	67,518	-	-	-	-	204,319	124,264
Soluble	8,525	8,063	3,011	3,282	10,420	9,870	2,739	3,612	24,695	24,827
Sulphates	8,935	6,908	10,285	13,462	479	534	29	-	19,728	20,904
TOTAL:	234,951	220,549	336,047	407,030	40,387	35,061	3,702	4,348	615,087	666,988

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

JULY 1990

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE	
	1990	JUL	1989	MINE SITE	OFFSITE	1990	1989	1990 JUL	1989
MURIATE									
Special Standard	19,707		21,619	19,570	15,211	34,781	24,398	4,777	26,002
Standard	96,339		117,444	151,940	149,451	301,391	371,545	139,620	260,848
Chemical	4,768		4,335	17,397	4,090	21,487	12,794	6,921	5,972
Coarse	113,816		116,667	220,706	401,591	622,297	760,182	139,692	165,537
Granular	132,302		89,772	175,182	210,290	385,472	499,615	182,623	115,628
Soluble	19,976		25,021	101,737	79,032	180,769	119,402	23,005	23,586
TOTAL:	386,908		374,858	686,532	859,665	1,546,197	1,787,936	496,638	597,573

	AGRICULTURAL SALES						NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA			EXPORTS			U.S. & CANADA		EXPORTS		JULY	
	1990	JUL	1989	1990	JUL	1989	1990	JUL 1989	1990	JUL 1989	1990	1989
MURIATE												
Special Std	17	15		5,443	28,129		-	-	-	-	5,460	28,144
Standard	7,705	7,321		148,788	227,371		10,691	8,489	-	-	167,184	243,181
Chemical	-	-		-	-		6,801	5,612	310	393	7,111	6,005
Coarse	110,976	131,667		24,873	30,064		-	-	-	-	135,849	161,731
Granular	67,448	40,954		102,320	50,328		-	-	-	-	169,768	91,282
Soluble	7,465	7,419		3,011	3,282		10,378	9,514	2,739	3,612	23,593	23,827
TOTAL:	193,611	187,376		284,435	339,174		27,870	23,615	3,049	4,005	508,965	554,170

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

JULY 1990

	PRODUCTION			ENDING INVENTORY July 31				DISAPPEARANCE		
	1990	JUL	1989	MINE SITE	OFFSITE	1990	1989	1990	JUL	1989
MURIATE										
Standard	27,947		37,028	99,226	1,778	101,004	69,818	36,189		44,541
Chemical	402		-	970	-	970	889	767		617
Coarse	11,101		12,730	16,021	-	16,021	13,574	11,337		15,468
Granular	41,513		43,770	138,528	10,015	148,543	84,995	39,436		32,706
Soluble	5,319		6,400	7,011	-	7,011	9,803	1,061		998
Sulphates	25,326		21,597	60,557	13,577	74,134	48,879	19,195		20,967
TOTAL:	111,608		121,525	322,313	25,370	347,683	227,958	107,985		115,297

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		JULY	
	1990	JUL 1989	1990	JUL 1989	1990	JUL 1989	1990	JUL 1989	1990	1989
MURIATE										
Standard	5,611	8,100	18,309	25,269	11,216	9,950	604	331	35,740	43,650
Chemical	-	-	-	-	780	606	20	12	800	618
Coarse	3,008	1,729	11,193	11,935	-	-	-	-	14,201	13,664
Granular	22,726	15,792	11,825	17,190	-	-	-	-	34,551	32,982
Soluble	1,060	644	-	-	42	356	-	-	1,102	1,000
Sulphates	8,935	6,908	10,285	13,462	479	534	29	-	19,728	20,904
TOTAL:	41,340	33,173	51,612	67,856	12,517	11,446	653	343	106,122	112,818

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - U.S. PRODUCERS - (Short Tons K2O)

APRIL-JUNE 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	0	0	0	1,663	1,663
Belize	416	0	0	0	0	416
Brazil	5,594	9,003	12,670	0	0	27,267
Chile	3,162	0	0	0	1,117	4,279
China	0	0	0	0	18,795	18,795
Colombia	4,299	0	0	0	727	5,026
Costa Rica	3,296	0	1,321	0	2,720	7,337
Dom. Republic	0	0	6,496	13	416	6,925
Ecuador	2,090	0	0	0	0	2,090
El Salvador	0	0	722	0	242	964
Honduras	948	952	0	0	0	1,900
India	0	0	0	0	10,544	10,544
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	0	0	0	0	906
Japan	6,983	1,399	4,825	0	9,716	22,923
Malaysia	0	0	0	0	3,374	3,374
Martinique	0	0	2,858	0	675	3,533
Mexico	5,317	0	0	0	905	6,222
New Zealand	0	0	0	0	10	10
Panama	0	0	1,802	0	0	1,802
Puerto Rico	0	0	0	0	33	33
Thailand	0	0	0	0	1,273	1,273
Uruguay	0	1,667	0	0	0	1,667
TOTAL AG:	33,698	13,375	32,024	13	57,880	136,990
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Japan	13	-	-	0	50	63
Mexico	1,641	-	-	0	0	1,641
TOTAL NON-AG:	1,674	-	-	0	60	1,734
TOTAL EXPORTS	**35,372**	**13,375**	**32,024**	**13**	**57,940**	**138,724**

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K20)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990 APR-JUN	1989	MINE SITE	OFFSITE	1990	1989	1990 APR-JUN	1989
MURIATE								
Standard	104,948	97,809	109,404	(158)	109,246	77,331	103,927	147,408
Chemical	2,801	2,537	1,335	-	1,335	1,506	2,554	2,002
Coarse	44,232	47,441	16,257	-	16,257	16,312	35,200	53,646
Granular	184,617	174,083	138,341	8,125	146,466	73,931	182,968	196,711
Soluble	18,306	15,336	2,753	-	2,753	4,401	18,775	17,123
Sulphates	96,306	77,453	50,116	17,887	68,003	48,249	116,213	85,234
TOTAL:	451,210	414,659	318,206	25,854	344,060	221,730	459,637	502,124

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990	1989
MURIATE										
Standard	35,316	40,884	33,698	75,827	35,271	35,311	1,641	1,379	105,926	153,401
Chemical	-	-	-	-	2,618	1,978	33	36	2,651	2,014
Coarse	23,044	26,546	13,375	24,780	-	-	-	-	36,419	51,326
Granular	142,468	133,650	32,024	69,256	-	-	-	-	174,492	202,906
Soluble	18,682	15,624	13	-	323	1,646	-	-	19,018	17,270
Sulphates	56,641	52,322	57,880	31,217	1,576	1,673	60	-	116,157	85,212
TOTAL:	276,151	269,026	136,990	201,080	39,788	40,608	1,734	1,415	454,663	512,129

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
Australia	0	7,160	39,357	0	46,517
Brazil	13,636	24,871	24,510	0	63,017
China	233,175	0	0	0	233,175
Columbia	7,721	15,703	13,532	0	36,956
Costa Rica	4,074	0	0	0	4,074
Denmark	15,541	0	0	0	15,541
El Salvador	1,108	0	0	0	1,108
Guatemala	1,480	0	4,431	0	5,911
Holland	0	0	13,919	0	13,919
India	71,996	0	0	0	71,996
Jamaica	0	2,190	1,821	0	4,011
Japan	33,668	17,205	14,562	27,285	92,720
Korea	63,353	0	0	0	63,353
Malaysia	116,583	0	0	0	116,583
New Zealand	8,876	8,571	0	0	17,447
Nigeria	6,674	0	0	0	6,674
Philippines	10,692	0	0	0	10,692
South Africa	8,450	0	7,843	0	16,293
Sri Lanka	505	0	0	0	505
Switzerland	30,318	0	0	0	30,318
Taiwan	30,168	0	0	0	30,168
Thailand	3,359	0	0	0	3,359
Venezuela	0	0	13,912	0	13,912
OTHER COUNTRIES	306	0	0	0	306
TOTAL AG:	661,683	75,700	133,887	27,285	898,555
NON-AGRICULTURAL					
Costa Rica	0	-	-	520	520
Italy	0	-	-	10,715	10,715
Japan	37	-	-	15,381	15,418
Korea	551	-	-	8,749	9,300
New Zealand	12	-	-	0	12
Taiwan	249	-	-	5,224	5,473
United Kingdom	163	-	-	0	163
OTHER COUNTRIES	0	-	-	8,368	8,368
TOTAL NON-AG:	1,012	-	-	48,957	49,969
TOTAL EXPORTS	**662,695**	**75,700**	**133,887**	**76,242**	**948,524**

NOTE: Other Countries = Agricultural: 306 tons standard grade to Guyana;
Non-Ag: 3,819 tons soluble grade to China and
4,549 tons soluble grade to India.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION APR-JUN		ENDING INVENTORY, June 30				DISAPPEARANCE APR-JUN	
	1990	1989	MINE SITE	OFFSITE	1990	1989	1990	1989
MURIATE								
Special Standard	50,627	57,577	6,677	13,174	19,851	28,781	48,984	66,172
Standard	661,300	803,600	184,774	159,898	344,672	514,949	667,642	719,231
Chemical	23,372	18,340	19,512	4,128	23,640	14,431	16,572	20,412
Coarse	623,158	613,368	223,663	424,510	648,173	809,052	625,825	671,764
Granular	615,849	669,321	178,908	256,885	435,793	525,471	724,830	694,548
Soluble	209,211	164,343	93,229	90,569	183,798	117,967	201,885	202,129
TOTAL:	2,183,517	2,326,549	706,763	949,164	1,655,927	2,010,651	2,285,738	2,374,256

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES April-June	
	U.S. & CANADA APR-JUN		EXPORTS APR-JUN		U.S. & CANADA APR-JUN		EXPORTS APR-JUN			
	1990	1989	1990	1989	1990	1989	1990	1989	1990	1989
MURIATE										
Special Std	31	33	63,457	72,819	-	-	-	-	63,488	72,852
Standard	43,395	47,954	598,226	690,541	[illegible],439	33,543	(382)	-	656,678	772,038
Chemical	-	-	-	-	[illegible],536	17,136	1,394	666	31,930	17,802
Coarse	614,608	576,752	75,700	116,144	-	-	-	-	690,308	692,896
Granular	517,838	472,635	133,887	180,041	-	-	-	-	651,725	652,676
Soluble	98,211	117,355	27,285	31,925	32,155	31,340	48,957	34,229	206,608	214,849
TOTAL:	1,274,083	1,214,729	898,555	1,091,470	78,130	82,019	49,969	34,895	2,300,737	2,423,113

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE

QUARTERLY EXPORT SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

APRIL-JUNE, 1990

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
Argentina	687	354	1,330	0	1,103	3,474
Australia	0	7,160	39,357	0	1,663	48,180
Belize	416	0	0	0	0	416
Brazil	19,230	33,874	37,180	0	0	90,284
Chile	3,162	0	0	0	1,117	4,279
China	233,175	0	0	0	18,795	251,970
Colombia	12,020	15,703	13,532	0	727	41,982
Costa Rica	7,370	0	1,321	0	2,720	11,411
Denmark	15,541	0	0	0	0	15,541
Dom. Republic	0	0	6,496	13	416	6,925
Ecuador	2,090	0	0	0	0	2,090
El Salvador	1,108	0	722	0	242	2,072
Guatemala	1,480	0	4,431	0	0	5,911
Holland	0	0	13,919	0	0	13,919
Honduras	948	952	0	0	0	1,900
India	71,996	0	0	0	10,544	82,540
Indonesia	0	0	0	0	4,567	4,567
Jamaica	906	2,190	1,821	0	0	4,917
Japan	40,651	18,604	19,387	27,285	9,716	115,643
Korea	63,353	0	0	0	0	63,353
Malaysia	116,583	0	0	0	3,374	119,957
Martinique	0	0	2,858	0	675	3,533
Mexico	5,317	0	0	0	905	6,222
New Zealand	8,876	8,571	0	0	10	17,457
Nigeria	6,674	0	0	0	0	6,674
Panama	0	0	1,802	0	0	1,802
Philippines	10,692	0	0	0	0	10,692
Puerto Rico	0	0	0	0	33	33
South Africa	8,450	0	7,843	0	0	16,293
Sri Lanka	505	0	0	0	0	505
Switzerland	30,318	0	0	0	0	30,318
Taiwan	30,168	0	0	0	0	30,168
Thailand	3,359	0	0	0	1,273	4,632
Uruquay	0	1,667	0	0	0	1,667
Venezuela	0	0	13,912	0	0	13,912
OTHER COUNTRIES	306	0	0	0	0	306
TOTAL AG:	695,381	89,075	165,911	27,298	57,880	1,035,545
NON-AGRICULTURAL						
Argentina	20	-	-	0	0	20
Costa Rica	0	-	-	520	0	520
Italy	0	-	-	10,715	0	10,715
Japan	50	-	-	15,381	50	15,481
Korea	551	-	-	8,749	0	9,300
Mexico	1,641	-	-	0	0	1,641
New Zealand	12	-	-	0	10	22
Taiwan	249	-	-	5,224	0	5,473
United Kingdom	163	-	-	0	0	163
OTHER COUNTRIES	0	-	-	8,368	0	8,368
TOTAL NON-AG:	2,686	-	-	48,957	60	51,703
TOTAL EXPORTS	**698,067**	**89,075**	**165,911**	**76,255**	**57,940**	**1,087,248**

NOTE: Other Countries = Agricultural: 306 tons standard grade to Guyana;
Non-Ag: 3,819 tons soluble grade to China and
4,549 tons soluble grade to India.

POTASH & PHOSPHATE INSTITUTE
QUARTERLY REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

APRIL-JUNE QUARTER, 1990 & 1989

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1990 APR-JUN	1989	MINE SITE	OFFSITE	1990	1989	1990 APR-JUN	1989
MURIATE								
Special Standard	50,627	57,577	6,677	13,174	19,851	28,781	48,984	66,172
Standard	766,248	901,409	294,178	159,740	453,918	592,280	771,569	866,639
Chemical	26,173	20,877	20,847	4,128	24,975	15,937	19,126	22,414
Coarse	667,390	660,809	239,920	424,510	664,430	825,364	661,025	725,410
Granular	800,466	843,404	317,249	265,010	582,259	599,402	907,798	891,259
Soluble	227,517	179,679	95,982	90,569	186,551	122,368	220,660	219,252
Sulphates	96,306	77,453	50,116	17,887	68,003	48,249	116,213	85,234
TOTAL:	2,634,727	2,741,208	1,024,969	975,018	1,999,987	2,232,381	2,745,375	2,876,380

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		April-June	
	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990 APR-JUN	1989	1990	1989
MURIATE										
Special Std	31	33	63,457	72,819	-	-	-	-	63,488	72,852
Standard	78,711	88,838	631,924	766,368	50,710	68,854	1,259	1,379	762,604	925,439
Chemical	-	-	-	-	33,154	19,114	1,427	702	34,581	19,816
Coarse	637,652	603,298	89,075	140,924	-	-	-	-	726,727	744,222
Granular	660,306	606,285	165,911	249,297	-	-	-	-	826,217	855,582
Soluble	116,893	132,979	27,298	31,925	32,478	32,986	48,957	34,229	225,626	232,119
Sulphates	56,641	52,322	57,880	31,217	1,576	1,673	60	-	116,157	85,212
TOTAL:	1,550,234	1,483,755	1,035,545	1,292,550	117,918	122,627	51,703	36,310	2,755,400	2,935,242

Note: Exports are listed on reverse.

A7720-2

POTASH & PHOSPHATE INSTITUTE

QUARTERLY POTASH REPORT SUMMARY

(Short Tons K2O)

APRIL - JUNE

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1990	1989	Change %	1990	1989	Change %	1990	1989	Change %
Beginning Inventory	1,758,148	2,058,358	-14.6%	352,487	309,195	14.0%	2,110,635	2,367,553	-10.9%
(+) Production	2,183,517	2,326,549	-6.1%	451,210	414,659	8.8%	2,634,727	2,741,208	-3.9%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	2,285,738	2,374,256	-3.7%	459,637	502,124	-8.5%	2,745,375	2,876,380	-4.6%
(-) Exports	948,524	1,126,365	-15.8%	138,724	202,495	-31.5%	1,087,248	1,328,860	-18.2%
(=) Disappearance-Canada & United States	1,337,214	1,247,891	7.2%	320,913	299,629	7.1%	1,658,127	1,547,520	7.1%

A8720-2

POTASH & PHOSPHATE INSTITUTE

FERTILIZER YEAR POTASH REPORT SUMMARY

(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	CANADIAN PRODUCERS			UNITED STATES PRODUCERS			TOTAL CANADIAN & U.S. PRODUCERS		
	1989/90	1988/89	Change	1989/90	1988/89	Change	1989/90	1988/89	Change
Beginning Inventory	2,010,651	1,306,920	53.8%	221,730	160,093	38.5%	2,232,381	1,467,013	52.2%
(+) Production	7,466,396	8,916,168	-16.3%	1,826,883	1,627,907	12.2%	9,293,279	10,544,075	-11.9%
(-) Ending Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(=) Total Disappearance	7,821,120	8,212,437	-4.8%	1,704,553	1,566,270	8.8%	9,525,673	9,778,707	-2.6%
(-) Exports	3,171,681	3,801,483	-16.6%	446,731	538,929	-17.1%	3,618,412	4,340,412	-16.6%
(=) Disappearance-Canada & United States	4,649,439	4,410,954	5.4%	1,257,822	1,027,341	22.4%	5,907,261	5,438,295	8.6%

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Special Standard	169,036	195,875	19,851	28,781	67,645	81,562	177,966	234,739
Standard	2,560,161	3,355,565	453,918	592,280	341,652	478,701	2,698,523	3,104,937
Chemical	107,543	106,087	24,975	15,937	10,682	11,781	98,505	100,832
Coarse	2,350,911	2,733,807	664,430	825,364	489,633	355,647	2,511,845	2,398,076
Granular	2,922,934	3,129,872	582,259	599,402	434,529	355,453	2,940,077	2,964,999
Soluble	786,920	750,818	186,551	122,368	91,067	140,245	722,737	719,517
Sulphates	355,774	272,051	68,003	48,249	31,805	55,907	376,020	255,607
TOTAL:	9,293,279	10,544,075	1,999,987	2,232,381	1,467,013	1,479,296	9,525,673	9,778,707

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Special Std	140	63	191,945	220,016	-	-	-	-	192,085	220,079
Standard	296,043	328,598	2,201,492	2,630,503	251,607	268,014	5,228	4,872	2,754,370	3,231,987
Chemical	-	-	-	-	93,160	77,904	5,841	4,405	99,001	82,309
Coarse	2,396,647	2,218,026	273,905	322,989	-	-	-	-	2,670,552	2,541,015
Granular	2,145,999	1,900,358	548,151	814,434	-	-	-	-	2,694,150	2,714,792
Soluble	380,797	368,578	80,866	123,537	129,716	121,276	149,090	124,921	740,469	738,312
Sulphates	204,277	169,699	161,677	94,691	7,161	6,973	217	44	373,332	271,407
TOTAL:	5,423,903	4,985,322	3,458,036	4,206,170	481,644	474,167	160,376	134,242	9,523,959	9,799,901

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - NORTH AMERICAN PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	687	2,821	4,699	0	2,922	11,129	
Australia	2,031	29,053	149,722	0	5,683	186,489	
Bangladesh	10,601	0	0	0	0	10,601	
Belgium	0	0	13,648	0	0	13,648	
Belize	762	0	1,542	0	102	2,406	
Brazil	55,271	104,983	118,442	0	598	279,294	
Chile	72,748	2,881	0	0	7,799	83,428	
China	629,589	0	10,051	0	44,325	683,965	
Colombia	38,336	38,496	25,757	0	2,909	105,498	
Costa Rica	24,730	667	11,305	0	6,084	42,786	
Denmark	88,652	0	0	0	0	88,652	
Dom. Republic	3,701	0	24,036	13	1,294	29,044	
Ecuador	7,968	242	0	0	727	8,937	
El Salvador	1,108	0	1,453	0	242	2,803	
England	0	0	0	4,394	0	4,394	(A)
France	41,797	0	0	0	0	41,797	
French Guiana	297	0	0	0	0	297	
Guatemala	7,319	0	7,755	0	0	15,074	
Guyana	1,046	0	0	0	0	1,046	(A)
Holland	0	0	27,169	0	0	27,169	
Honduras	948	952	0	0	485	2,385	
India	217,825	0	0	0	10,544	228,369	
Indonesia	115,841	0	0	0	4,567	120,408	
Ireland	0	0	4,084	0	0	4,084	
Jamaica	906	4,283	6,211	0	0	11,400	
Japan	169,708	50,315	83,181	76,459	38,199	417,862	
Korea	243,082	0	0	0	0	243,082	
Malaysia	255,591	0	0	0	3,374	258,965	
Martinique	0	0	5,834	0	[illegible]	6,994	
Mexico	41,600	0	0	0	15,118	56,718	
Nepal	1,077	0	0	0	0	1,077	(A)
New Zealand	37,334	33,429	10,090	0	248	81,101	
Nigeria	26,645	0	0	0	0	26,645	
Norway	10,806	0	0	0	0	10,806	
Pakistan	13	0	0	0	0	13	
Panama	0	0	2,621	0	100	2,721	
Peru	8,043	0	0	0	7,029	15,072	
Philippines	65,836	0	0	0	0	65,836	
Puerto Rico	0	4,116	0	0	99	4,215	
South Africa	8,450	0	11,877	0	0	20,327	
Sri Lanka	18,117	0	0	0	0	18,117	
Sweden	347	0	0	0	0	347	(A)
Switzerland	85,411	0	7,217	0	0	92,628	
Taiwan	82,457	0	0	0	40	82,497	
Thailand	16,757	0	0	0	2,242	18,999	
Trinidad	0	0	949	0	0	949	(A)
Uruguay	0	1,667	0	0	0	1,667	
Venezuela	0	0	20,508	0	5,787	26,295	
TOTAL AG:	2,393,437	273,905	548,151	80,866	161,677	3,458,036	
NON-AGRICULTURAL							
Argentina	60	-	-	0	0	60	
Australia	0	-	-	2,081	82	2,163	
China	0	-	-	3,819	0	3,819	(A)
Costa Rica	0	-	-	520	0	520	
India	0	-	-	4,549	0	4,549	(A)
Italy	0	-	-	26,670	0	26,670	
Japan	1,352	-	-	71,164	50	72,566	
Korea	1,939	-	-	26,082	0	28,021	
Mexico	5,623	-	-	0	75	5,698	
New Zealand	60	-	-	0	10	70	
Pakistan	12	-	-	0	0	12	
Puerto Rico	4	-	-	0	0	4	
Sweden	635	-	-	0	0	635	
Taiwan	973	-	-	14,205	0	15,178	
United Kingdom	411	-	-	0	0	411	
TOTAL NON-AG:	11,069	-	-	149,090	217	160,376	
TOTAL EXPORTS	**2,404,506**	**273,905**	**548,151**	**229,956**	**161,894**	**3,618,412**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	5,634	33,472	32,076	6,007	4,605	81,794
AK Alaska	15	243	1,158	0	18	1,434
AZ Arizona	997	219	1,449	46	1,074	3,785
AR Arkansas	847	1,215	43,941	9,300	355	55,658
CA California	31,729	17,276	14,928	1,294	18,153	83,380
CO Colorado	3,458	37	7,195	1,397	985	13,072
CT Connecticut	0	449	1,620	43	219	2,331
DE Delaware	683	13,711	11,445	1,744	440	28,023
FL Florida	40,971	36,274	14,814	19,392	40,900	152,351
GA Georgia	21,166	10,516	71,257	16,655	16,861	136,455
HI Hawaii	0	8,212	52	0	560	8,824
ID Idaho	3,028	7,049	18,604	876	1,535	31,092
IL Illinois	13,356	485,671	73,856	52,806	2,458	628,147
IN Indiana	11,902	253,937	66,355	41,043	2,216	375,453
IA Iowa	1,308	305,290	136,592	61,601	441	505,232
KS Kansas	3,234	7,992	31,588	6,448	1,182	50,444
KY Kentucky	1,077	87,171	27,329	438	7,768	123,783
LA Louisiana	20,210	2,235	122,616	5,600	183	150,844
ME Maine	0	0	5,949	0	404	6,353
MD Maryland	1,977	1,150	17,259	9,474	322	30,182
MA Massachusetts	0	434	1,282	972	276	2,964
MI Michigan	914	140,413	67,420	1,234	2,765	212,746
MN Minnesota	686	132,266	220,779	12,320	4,937	370,988
MS Mississippi	0	15,421	15,207	5,836	575	37,039
MO Missouri	17,107	33,636	216,621	22,261	1,650	291,275
MT Montana	93	1,942	11,389	446	8	13,878
NE Nebraska	2,379	4,539	14,623	9,251	6,388	37,180
NV Nevada	75	0	376	0	347	798
NH New Hampshire	0	0	832	0	5	837
NJ New Jersey	0	1,488	3,649	1,046	166	6,349
NM New Mexico	1,141	0	2,250	333	1,042	4,766
NY New York	1,282	14,135	37,059	3,628	3,214	59,318
NC North Carolina	10,439	16,197	32,753	12,885	11,402	83,676
ND North Dakota	0	7,356	18,991	493	5	26,845
OH Ohio	27,740	282,515	111,317	14,115	8,672	444,359
OK Oklahoma	2,582	1,624	17,714	477	702	23,099
OR Oregon	1,044	5,387	23,185	1,783	1,767	33,166
PA Pennsylvania	4,791	5,729	44,738	4,626	3,346	63,230
RI Rhode Island	0	0	1,485	248	588	2,321
SC South Carolina	8,993	5,537	53,214	3,301	5,992	77,037
SD South Dakota	15	9,717	8,353	2,169	63	20,317
TN Tennessee	4,313	63,805	30,724	4,739	3,851	107,432
TX Texas	11,651	20,745	89,427	14,467	10,434	146,724
UT Utah	15,200	197	2,451	0	696	18,544
VT Vermont	0	0	5,639	108	340	6,087
VA Virginia	5,508	2,706	53,239	12,216	7,952	81,621
WA Washington	5,499	14,515	24,522	3,443	2,582	50,561
WV West Virginia	0	1,332	360	0	323	2,015
WI Wisconsin	10,704	196,653	75,295	8,105	5,515	296,272
WY Wyoming	184	659	1,911	0	94	2,848
TOTAL U.S.:	293,932	2,251,067	1,886,888	374,666	186,376	4,992,929
CANADA						
AB Alberta	132	58	37,604	2,341	133	40,268
BC Brit. Columbia	695	76	7,272	55	540	8,638
MB Manitoba	(11)	4,485	19,715	2,789	0	26,978
NB New Brunswick	0	3,706	8,024	0	807	12,537
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	4,203	1,930	0	0	6,133
ON Ontario	1,086	123,817	67,510	782	8,085	201,280
PE Pr.Edward Isle	0	1,662	10,187	0	192	12,041
PQ Quebec	319	5,095	95,552	54	8,144	109,164
SK Saskatchewan	30	2,478	11,317	110	0	13,935
TOTAL CAN:	2,251	145,580	259,111	6,131	17,901	430,974
TOTAL DOMESTIC	296,183	2,396,647	2,145,999	380,797	204,277	5,423,903
EXPORT SALES:	2,393,437	273,905	548,151	80,866	161,677	3,458,036
TOTAL AG SALES	2,689,620	2,670,552	2,694,150	461,663	365,954	8,881,939

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - NORTH AMERICAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	86,017	-	-	38,694	12	124,723
AK Alaska	0	-	-	29	0	29
AZ Arizona	1,105	-	-	0	143	1,248
AR Arkansas	50	-	-	14	194	258
CA California	8,105	-	-	(21)	651	8,735
CO Colorado	1,269	-	-	52	42	1,363
CT Connecticut	232	-	-	0	0	232
DE Delaware	19,261	-	-	19,963	300	39,524
FL Florida	456	-	-	376	265	1,097
GA Georgia	1,655	-	-	1	523	2,179
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,561	-	-	0	11	2,572
IL Illinois	1,441	-	-	1,198	44	2,683
IN Indiana	2,218	-	-	505	196	2,919
IA Iowa	2,208	-	-	141	167	2,516
KS Kansas	1,503	-	-	55	149	1,707
KY Kentucky	12	-	-	531	0	543
LA Louisiana	3,741	-	-	82	62	3,885
ME Maine	499	-	-	0	12	511
MD Maryland	258	-	-	0	220	478
MA Massachusetts	256	-	-	153	89	498
MI Michigan	2,026	-	-	4,649	60	6,735
MN Minnesota	3,966	-	-	32	10	4,008
MS Mississippi	45,674	-	-	80	0	45,754
MO Missouri	2,648	-	-	198	789	3,635
MT Montana	174	-	-	0	0	174
NE Nebraska	1,090	-	-	26	1	1,117
NV Nevada	15	-	-	0	37	52
NH New Hampshire	40	-	-	0	21	61
NJ New Jersey	612	-	-	1,945	193	2,750
NM New Mexico	17,809	-	-	0	428	18,237
NY New York	24,333	-	-	26	343	24,702
NC North Carolina	562	-	-	13	109	684
ND North Dakota	0	-	-	0	0	0
OH Ohio	2,459	-	-	44,683	77	47,219
OK Oklahoma	3,120	-	-	64	532	3,716
OR Oregon	1,959	-	-	20	0	1,979
PA Pennsylvania	2,991	-	-	319	111	3,421
RI Rhode Island	26	-	-	0	9	35
SC South Carolina	27	-	-	147	0	174
SD South Dakota	122	-	-	0	0	122
TN Tennessee	1,592	-	-	348	0	1,940
TX Texas	29,162	-	-	2,942	812	32,916
UT Utah	11,352	-	-	0	26	11,378
VT Vermont	26	-	-	0	0	26
VA Virginia	222	-	-	95	2	319
WA Washington	3,208	-	-	318	0	3,526
WV West Virginia	34	-	-	422	0	456
WI Wisconsin	27,819	-	-	292	14	28,125
WY Wyoming	13,990	-	-	9,501	0	23,491
TOTAL U.S.:	329,905	-	-	127,893	6,654	464,452
CANADA						
AB Alberta	1,482	-	-	244	75	1,801
BC Brit. Columbia	36	-	-	6	165	207
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	20	0	20
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	8,298	-	-	424	267	8,989
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	885	-	-	124	0	1,009
SK Saskatchewan	4,161	-	-	1,005	0	5,166
TOTAL CAN:	14,862	-	-	1,823	507	17,192
TOTAL DOMESTIC	344,767	-	-	129,716	7,161	481,644
EXPORT SALES	11,069	-	-	149,090	217	160,376
TOTAL NON-AG SALES	**355,836**	-	-	**278,806**	**7,378**	**642,020**
GRAND TOTAL	**3,045,456**	**2,670,552**	**2,694,150**	**740,469**	**373,332**	**9,523,959**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Special Standard	169,036	195,875	19,851	28,781	67,645	81,562	177,966	234,739
Standard	2,112,937	2,884,199	344,672	514,949	280,171	406,761	2,283,214	2,649,421
Chemical	96,593	95,702	23,640	14,431	9,902	11,014	87,384	91,173
Coarse	2,196,433	2,561,553	648,173	809,052	483,548	344,993	2,357,312	2,236,049
Granular	2,153,813	2,476,456	435,793	525,471	376,569	275,910	2,243,491	2,327,554
Soluble	737,584	702,383	183,798	117,967	89,085	139,436	671,753	673,501
TOTAL:	7,466,396	8,916,168	1,655,927	2,010,651	1,306,920	1,259,676	7,821,120	8,212,437

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Special Std	140	63	191,945	220,016	-	-	-	-	192,085	220,079
Standard	169,818	176,327	2,054,815	2,446,751	120,618	144,738	(382)	-	2,344,869	2,767,816
Chemical	-	-	-	-	82,256	69,676	5,092	3,319	87,348	72,995
Coarse	2,284,862	2,108,630	235,851	273,717	-	-	-	-	2,520,713	2,382,347
Granular	1,550,102	1,451,214	454,417	609,452	-	-	-	-	2,004,519	2,060,666
Soluble	330,133	329,032	80,853	123,471	126,579	112,126	149,090	124,757	686,655	689,386
TOTAL:	4,335,055	4,065,266	3,017,881	3,673,407	329,453	326,540	153,800	128,076	7,836,189	8,193,289

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL	
Australia	2,031	29,053	149,722	0	180,806	
Bangladesh	10,601	0	0	0	10,601	
Belgium	0	0	13,648	0	13,648	
Brazil	46,825	84,784	79,381	0	210,990	
Chile	62,703	0	0	0	62,703	
China	629,589	0	10,051	0	639,640	
Colombia	13,632	34,295	25,757	0	73,684	
Costa Rica	10,761	0	6,256	0	17,017	
Denmark	88,652	0	0	0	88,652	
El Salvador	1,108	0	0	0	1,108	
England	0	0	0	4,394	4,394	(A)
France	41,797	0	0	0	41,797	
Guatemala	7,319	0	7,75	0	15,074	
Guyana	1,046	0	0	0	1,046	(A)
Holland	0	0	27,169	0	27,169	
India	217,825	0	0	0	217,825	
Indonesia	115,841	0	0	0	115,841	
Ireland	0	0	4,084	0	4,084	
Jamaica	0	4,283	6,211	0	10,494	
Japan	145,454	48,916	74,691	76,459	345,520	
Korea	243,082	0	0	0	243,082	
Malaysia	255,591	0	0	0	255,591	
Nepal	1,077	0	0	0	1,077	(A)
New Zealand	37,334	33,429	10,090	0	80,853	
Nigeria	26,645	0	0	0	26,645	
Norway	10,806	0	0	0	10,806	
Pakistan	13	0	0	0	13	
Philippines	65,836	0	0	0	65,836	
Puerto Rico	0	1,091	0	0	1,091	
South Africa	8,450	0	11,877	0	20,327	
Sri Lanka	18,117	0	0	0	18,117	
Switzerland	85,411	0	7,217	0	92,628	
Taiwan	82,457	0	0	0	82,457	
Thailand	16,757	0	0	0	16,757	
Venezuela	0	0	20,508	0	20,508	
TOTAL AG:	2,246,760	235,851	454,417	80,853	3,017,881	
NON-AGRICULTURAL						
Australia	0	-	-	2,081	2,081	
China	0	-	-	3,819	3,819	(A)
Costa Rica	0	-	-	520	520	
India	0	-	-	4,549	4,549	(A)
Italy	0	-	-	26,670	26,670	
Japan	1,315	-	-	71,164	72,479	
Korea	1,939	-	-	26,082	28,021	
New Zealand	60	-	-	0	60	
Pakistan	12	-	-	0	12	
Taiwan	973	-	-	14,205	15,178	
United Kingdom	411	-	-	0	411	
TOTAL NON-AG:	4,710	-	-	149,090	153,800	
TOTAL EXPORTS	**2,251,470**	**235,851**	**454,417**	**229,943**	**3,171,681**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE

DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	730	33,284	28,438	5,613	68,065
AK Alaska	0	243	120	0	363
AZ Arizona	0	0	0	0	0
AR Arkansas	0	922	32	2,825	3,779
CA California	0	1,155	1,011	735	2,901
CO Colorado	0	0	125	352	477
CT Connecticut	0	449	1,620	43	2,112
DE Delaware	683	13,711	11,445	1,744	27,583
FL Florida	37,210	35,537	11,387	19,278	103,412
GA Georgia	20,852	10,516	69,362	15,750	116,480
HI Hawaii	0	7,578	20	0	7,598
ID Idaho	744	2,615	7,070	876	11,305
IL Illinois	4,616	471,300	39,624	51,870	567,410
IN Indiana	3,999	239,180	45,317	36,075	324,571
IA Iowa	93	296,122	109,733	61,357	467,305
KS Kansas	0	269	2,238	800	3,307
KY Kentucky	1,066	87,171	7,575	139	95,951
LA Louisiana	16,195	0	88,445	1,274	105,914
ME Maine	0	0	5,949	0	5,949
MD Maryland	1,977	1,150	17,259	9,474	29,860
MA Massachusetts	0	434	1,282	972	2,688
MI Michigan	914	140,413	56,850	1,234	199,411
MN Minnesota	668	131,254	219,263	12,055	363,240
MS Mississippi	0	14,049	1,671	5,630	21,350
MO Missouri	1,833	19,084	48,217	14,436	83,570
MT Montana	0	1,942	11,281	446	13,669
NE Nebraska	0	4,426	2,995	8,246	15,667
NV Nevada	0	0	0	0	0
NH New Hampshire	0	0	832	0	832
NJ New Jersey	0	1,488	3,649	1,046	6,183
NM New Mexico	0	0	0	0	0
NY New York	1,282	14,135	37,059	3,628	56,104
NC North Carolina	10,439	16,197	32,753	12,858	72,247
ND North Dakota	0	7,356	18,991	493	26,840
OH Ohio	27,739	282,515	107,471	14,115	431,840
OK Oklahoma	0	0	1,184	0	1,184
OR Oregon	27	4,187	15,080	1,783	21,077
PA Pennsylvania	4,791	5,729	44,738	4,626	59,884
RI Rhode Island	0	0	1,485	248	1,733
SC South Carolina	8,993	5,537	52,144	3,301	69,975
SD South Dakota	0	9,701	8,324	2,153	20,178
TN Tennessee	1,458	63,805	20,287	4,655	90,205
TX Texas	0	0	0	0	0
UT Utah	0	115	220	0	335
VT Vermont	0	0	5,639	108	5,747
VA Virginia	5,508	2,706	52,891	12,216	73,321
WA Washington	5,484	14,515	24,062	3,443	47,504
WV West Virginia	0	1,332	360	0	1,692
WI Wisconsin	10,704	196,653	75,295	8,105	290,757
WY Wyoming	0	507	198	0	705
TOTAL U.S.:	168,005	2,139,282	1,290,991	324,002	3,922,280
CANADA					
AB Alberta	132	58	37,604	2,341	40,135
BC Brit. Columbia	695	76	7,272	55	8,098
MB Manitoba	(11)	4,485	19,715	2,789	26,978
NB New Brunswick	0	3,706	8,024	0	11,730
NF Newfoundland	0	0	0	0	0
NS Nova Scotia	0	4,203	1,930	0	6,133
ON Ontario	1,086	123,817	67,510	782	193,195
PE Pr.Edward Isle	0	1,662	10,187	0	11,849
PQ Quebec	21	5,095	95,552	54	100,722
SK Saskatchewan	30	2,478	11,317	110	13,935
TOTAL CAN:	1,953	145,580	259,111	6,131	412,775
TOTAL DOMESTIC	169,958	2,284,862	1,550,102	330,133	4,335,055
EXPORT SALES:	2,246,760	235,851	454,417	80,853	3,017,881
TOTAL AG SALES	2,416,718	2,520,713	2,004,519	410,986	7,352,936

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - CANADIAN PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	TOTAL
AL Alabama	85,913	-	-	38,625	124,538
AK Alaska	0	-	-	29	29
AZ Arizona	26	-	-	0	26
AR Arkansas	9	-	-	0	9
CA California	93	-	-	0	93
CO Colorado	5	-	-	40	45
CT Connecticut	133	-	-	0	133
DE Delaware	15,263	-	-	19,963	35,226
FL Florida	363	-	-	376	739
GA Georgia	13	-	-	1	14
HI Hawaii	0	-	-	0	0
ID Idaho	13	-	-	0	13
IL Illinois	1,104	-	-	1,198	2,302
IN Indiana	2,186	-	-	505	2,691
IA Iowa	1,578	-	-	141	1,719
KS Kansas	14	-	-	0	14
KY Kentucky	0	-	-	531	531
LA Louisiana	0	-	-	0	0
ME Maine	397	-	-	0	397
MD Maryland	258	-	-	0	258
MA Massachusetts	28	-	-	0	28
MI Michigan	1,903	-	-	4,649	6,552
MN Minnesota	3,852	-	-	32	3,884
MS Mississippi	0	-	-	0	0
MO Missouri	2,383	-	-	72	2,455
MT Montana	174	-	-	0	174
NE Nebraska	0	-	-	26	26
NV Nevada	13	-	-	0	13
NH New Hampshire	40	-	-	0	40
NJ New Jersey	256	-	-	1,945	2,201
NM New Mexico	7	-	-	0	7
NY New York	24,224	-	-	26	24,250
NC North Carolina	0	-	-	13	13
ND North Dakota	0	-	-	0	0
OH Ohio	2,360	-	-	44,683	47,043
OK Oklahoma	0	-	-	0	0
OR Oregon	1,901	-	-	20	1,921
PA Pennsylvania	1,699	-	-	291	1,990
RI Rhode Island	26	-	-	0	26
SC South Carolina	0	-	-	52	52
SD South Dakota	67	-	-	0	67
TN Tennessee	311	-	-	348	659
TX Texas	46	-	-	562	608
UT Utah	0	-	-	0	0
VT Vermont	26	-	-	0	26
VA Virginia	200	-	-	95	295
WA Washington	181	-	-	318	499
WV West Virginia	34	-	-	422	456
WI Wisconsin	27,583	-	-	292	27,875
WY Wyoming	13,330	-	-	9,501	22,831
TOTAL U.S.:	188,012	-	-	124,756	312,768
CANADA					
AB Alberta	1,482	-	-	244	1,726
BC Brit. Columbia	36	-	-	6	42
MB Manitoba	0	-	-	0	0
NB New Brunswick	0	-	-	20	20
NF Newfoundland	0	-	-	0	0
NS Nova Scotia	0	-	-	0	0
ON Ontario	8,298	-	-	424	8,722
PE Pr.Edward Isle	0	-	-	0	0
PQ Quebec	885	-	-	124	1,009
SK Saskatchewan	4,161	-	-	1,005	5,166
TOTAL CAN:	14,862	-	-	1,823	16,685
TOTAL DOMESTIC	202,874	-	-	126,579	329,453
EXPORT SALES:	4,710	-	-	149,090	153,800
TOTAL NON-AG SALES	**207,584**	-	-	**275,669**	**483,253**
GRAND TOTAL	**2,624,302**	**2,520,713**	**2,004,519**	**686,655**	**7,836,189**

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

FERTILIZER YEARS 1989/90 AND 1988/89

	PRODUCTION		ENDING INVENTORY, June 30				DISAPPEARANCE	
	1989/90	1988/89	1990	1989	1988	1987	1989/90	1988/89
MURIATE								
Standard	447,224	471,366	109,246	77,331	61,481	71,940	415,309	455,516
Chemical	10,950	10,385	1,335	1,506	780	767	11,121	9,659
Coarse	154,478	172,254	16,257	16,312	6,085	10,654	154,533	162,027
Granular	769,121	653,416	146,466	73,931	57,960	79,543	696,586	637,445
Soluble	49,336	48,435	2,753	4,401	1,982	809	50,984	46,016
Sulphates	395,774	272,051	68,003	48,249	31,805	55,907	376,020	255,607
TOTAL:	1,826,883	1,627,907	344,060	221,730	160,093	219,620	1,704,553	1,566,270

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89	1989/90	1988/89
MURIATE										
Standard	126,225	152,271	146,677	183,752	130,989	123,276	5,610	4,872	409,501	464,171
Chemical	-	-	-	-	10,904	8,228	749	1,086	11,653	9,314
Coarse	111,785	109,396	38,054	49,272	-	-	-	-	149,839	158,668
Granular	595,897	449,144	93,734	204,982	-	-	-	-	689,631	654,126
Soluble	50,664	39,546	13	66	3,137	9,150	-	164	53,814	48,926
Sulphates	204,277	169,699	161,677	94,691	7,161	6,973	217	44	373,332	271,407
TOTAL:	1,088,848	920,056	440,155	532,763	152,191	147,627	6,576	6,166	1,687,770	1,606,612

Note: Exports are listed on reverse.

POTASH & PHOSPHATE INSTITUTE
EXPORT SALES - U. S. PRODUCERS - (SHORT TONS K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL	
Argentina	687	2,821	4,699	0	2,922	11,129	
Australia	0	0	0	0	5,683	5,683	
Belize	762	0	1,542	0	102	2,406	
Brazil	8,446	20,199	39,061	0	598	68,304	
Chile	10,045	2,881	0	0	7,799	20,725	
China	0	0	0	0	44,325	44,325	
Colombia	24,704	4,201	0	0	2,909	31,814	
Costa Rica	13,969	667	5,049	0	6,084	25,769	
Dom. Republic	3,701	0	24,036	13	1,294	29,044	
Ecuador	7,968	242	0	0	727	8,937	
El Salvador	0	0	1,453	0	242	1,695	
French Guiana	297	0	0	0	0	297	
Honduras	948	952	0	0	485	2,385	
India	0	0	0	0	10,544	10,544	
Indonesia	0	0	0	0	4,567	4,567	
Jamaica	906	0	0	0	0	906	
Japan	24,254	1,399	8,490	0	38,199	72,342	
Malaysia	0	0	0	0	3,374	3,374	
Martinique	0	0	5,834	0	1,160	6,994	
Mexico	41,600	0	0	0	15,118	56,718	
New Zealand	0	0	0	0	248	248	
Panama	0	0	2,621	0	100	2,721	
Peru	8,043	0	0	0	7,029	15,072	
Puerto Rico	0	3,025	0	0	99	3,124	
Sweden	347	0	0	0	0	347	(A)
Taiwan	0	0	0	0	40	40	
Thailand	0	0	0	0	2,242	2,242	
Trinidad	0	0	949	0	0	949	(A)
Uruguay	0	1,667	0	0	0	1,667	
Venezuela	0	0	0	0	5,787	5,787	
TOTAL AG:	146,677	38,054	93,734	13	161,677	440,155	
NON-AGRICULTURAL							
Argentina	60	-	-	0	0	60	
Australia	0	-	-	0	82	82	
Japan	37	-	-	0	50	87	
Mexico	5,623	-	-	0	75	5,698	
New Zealand	0	-	-	0	10	10	
Puerto Rico	4	-	-	0	0	4	
Sweden	635	-	-	0	0	635	
TOTAL NON-AG:	6,359	-	-	0	217	6,576	
TOTAL EXPORTS	**153,036**	**38,054**	**93,734**	**13**	**161,894**	**446,731**	

NOTE A: previously reported in the category "other countries."

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	4,904	188	3,638	394	4,605	13,729
AK Alaska	15	0	1,038	0	18	1,071
AZ Arizona	997	219	1,449	46	1,074	3,785
AR Arkansas	847	293	43,909	6,475	355	51,879
CA California	31,729	16,121	13,917	559	18,153	80,479
CO Colorado	3,458	37	7,070	1,045	985	12,595
CT Connecticut	0	0	0	0	219	219
DE Delaware	0	0	0	0	440	440
FL Florida	3,761	737	3,427	114	40,900	48,939
GA Georgia	314	0	1,895	905	16,861	19,975
HI Hawaii	0	634	32	0	560	1,226
ID Idaho	2,284	4,434	11,534	0	1,535	19,787
IL Illinois	8,740	14,371	34,232	936	2,458	60,737
IN Indiana	7,903	14,757	21,038	4,968	2,216	50,882
IA Iowa	1,215	9,168	26,859	244	441	37,927
KS Kansas	3,234	7,723	29,350	5,648	1,182	47,137
KY Kentucky	11	0	19,754	299	7,768	27,832
LA Louisiana	4,015	2,235	34,171	4,326	183	44,930
ME Maine	0	0	0	0	404	404
MD Maryland	0	0	0	0	322	322
MA Massachusetts	0	0	0	0	276	276
MI Michigan	0	0	10,570	0	2,765	13,335
MN Minnesota	18	1,012	1,516	265	4,937	7,748
MS Mississippi	0	1,372	13,536	206	575	15,689
MO Missouri	15,274	14,552	168,404	7,825	1,650	207,705
MT Montana	93	0	108	0	8	209
NE Nebraska	2,379	113	11,628	1,005	6,388	21,513
NV Nevada	75	0	376	0	347	798
NH New Hampshire	0	0	0	0	5	5
NJ New Jersey	0	0	0	0	166	166
NM New Mexico	1,141	0	2,250	333	1,042	4,766
NY New York	0	0	0	0	3,214	3,214
NC North Carolina	0	0	0	27	11,402	11,429
ND North Dakota	0	0	0	0	5	5
OH Ohio	1	0	3,846	0	8,672	12,519
OK Oklahoma	2,582	1,624	16,530	477	702	21,915
OR Oregon	1,017	1,200	8,105	0	1,767	12,089
PA Pennsylvania	0	0	0	0	3,346	3,346
RI Rhode Island	0	0	0	0	588	588
SC South Carolina	0	0	1,070	0	5,992	7,062
SD South Dakota	15	16	29	16	63	139
TN Tennessee	2,855	0	10,437	84	3,851	17,227
TX Texas	11,651	20,745	89,427	14,467	10,434	146,724
UT Utah	15,200	82	2,231	0	696	18,209
VT Vermont	0	0	0	0	340	340
VA Virginia	0	0	348	0	7,952	8,300
WA Washington	15	0	460	0	2,582	3,057
WV West Virginia	0	0	0	0	323	323
WI Wisconsin	0	0	0	0	5,515	5,515
WY Wyoming	184	152	1,713	0	94	2,143
TOTAL U.S.:	125,927	111,785	595,897	50,664	186,376	1,070,649
CANADA						
AB Alberta	0	0	0	0	133	133
BC Brit. Columbia	0	0	0	0	540	540
MB Manitoba	0	0	0	0	0	0
NB New Brunswick	0	0	0	0	807	807
NF Newfoundland	0	0	0	0	0	0
NS Nova Scotia	0	0	0	0	0	0
ON Ontario	0	0	0	0	8,085	8,085
PE Pr.Edward Isle	0	0	0	0	192	192
PQ Quebec	298	0	0	0	8,144	8,442
SK Saskatchewan	0	0	0	0	0	0
TOTAL CAN:	298	0	0	0	17,901	18,199
TOTAL DOMESTIC	126,225	111,785	595,897	50,664	204,277	1,088,848
EXPORT SALES:	146,677	38,054	93,734	13	161,677	440,155
TOTAL AG SALES	**272,902**	**149,839**	**689,631**	**50,677**	**365,954**	**1,529,003**

Non-agricultural domestic sales shown on reverse.

POTASH & PHOSPHATE INSTITUTE
DOMESTIC POTASH SALES - U. S. PRODUCERS - (Short Tons K2O)

FERTILIZER YEAR 1989/90

NON-AGRICULTURAL	STANDARD	COARSE	GRANULAR	SOLUBLE	SULPHATES	TOTAL
AL Alabama	104	-	-	69	12	185
AK Alaska	0	-	-	0	0	0
AZ Arizona	1,079	-	-	0	143	1,222
AR Arkansas	41	-	-	14	194	249
CA California	8,012	-	-	(21)	651	8,642
CO Colorado	1,264	-	-	12	42	1,318
CT Connecticut	99	-	-	0	0	99
DE Delaware	3,998	-	-	0	300	4,298
FL Florida	93	-	-	0	265	358
GA Georgia	1,642	-	-	0	523	2,165
HI Hawaii	0	-	-	0	0	0
ID Idaho	2,548	-	-	0	11	2,559
IL Illinois	337	-	-	0	44	381
IN Indiana	32	-	-	0	196	228
IA Iowa	630	-	-	0	167	797
KS Kansas	1,489	-	-	55	149	1,693
KY Kentucky	12	-	-	0	0	12
LA Louisiana	3,741	-	-	82	62	3,885
ME Maine	102	-	-	0	12	114
MD Maryland	0	-	-	0	220	220
MA Massachusetts	228	-	-	153	89	470
MI Michigan	123	-	-	0	60	183
MN Minnesota	114	-	-	0	10	124
MS Mississippi	45,674	-	-	80	0	45,754
MO Missouri	265	-	-	126	789	1,180
MT Montana	0	-	-	0	0	0
NE Nebraska	1,090	-	-	0	1	1,091
NV Nevada	2	-	-	0	37	39
NH New Hampshire	0	-	-	0	21	21
NJ New Jersey	356	-	-	0	193	549
NM New Mexico	17,802	-	-	0	428	18,230
NY New York	109	-	-	0	343	452
NC North Carolina	562	-	-	0	109	671
ND North Dakota	0	-	-	0	0	0
OH Ohio	99	-	-	0	77	176
OK Oklahoma	3,120	-	-	64	532	3,716
OR Oregon	58	-	-	0	0	58
PA Pennsylvania	1,292	-	-	28	111	1,431
RI Rhode Island	0	-	-	0	9	9
SC South Carolina	27	-	-	95	0	122
SD South Dakota	55	-	-	0	0	55
TN Tennessee	1,281	-	-	0	0	1,281
TX Texas	29,116	-	-	2,380	812	32,308
UT Utah	11,352	-	-	0	26	11,378
VT Vermont	0	-	-	0	0	0
VA Virginia	22	-	-	0	2	24
WA Washington	3,027	-	-	0	0	3,027
WV West Virginia	0	-	-	0	0	0
WI Wisconsin	236	-	-	0	14	250
WY Wyoming	660	-	-	0	0	660
TOTAL U.S.:	141,893	-	-	3,137	6,654	151,684
CANADA						
AB Alberta	0	-	-	0	75	75
BC Brit. Columbia	0	-	-	0	165	165
MB Manitoba	0	-	-	0	0	0
NB New Brunswick	0	-	-	0	0	0
NF Newfoundland	0	-	-	0	0	0
NS Nova Scotia	0	-	-	0	0	0
ON Ontario	0	-	-	0	267	267
PE Pr.Edward Isle	0	-	-	0	0	0
PQ Quebec	0	-	-	0	0	0
SK Saskatchewan	0	-	-	0	0	0
TOTAL CAN:	0	-	-	0	507	507
TOTAL DOMESTIC	141,893	-	-	3,137	7,161	152,191
EXPORT SALES:	6,359	-	-	0	217	6,576
TOTAL NON-AG SALES	**148,252**	-	-	**3,137**	**7,378**	**158,767**
GRAND TOTAL	**421,154**	**149,839**	**689,631**	**53,814**	**373,332**	**1,687,770**

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POTASH & PHOSPHATE INSTITUTE
POTASH REPORT SUMMARY
(Short Tons K2O)

PR 0890
SEPTEMBER 28, 1990

AUGUST

	CANADIAN PRODUCERS 1990	1989	Change %	UNITED STATES PRODUCERS 1990	1989	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1990	1989	Change %
Beginning Inventory	1,546,197	1,787,936	-13.5%	347,683	227,958	52.5%	1,893,880	2,015,894	-6.1%
(+) Production	487,547	333,130	46.4%	146,356	146,186	.1%	633,903	479,316	32.3%
(-) Ending Inventory	1,076,620	1,513,076	-28.8%	307,847	235,135	30.9%	1,384,467	1,748,211	-20.8%
(=) Total Disappearance	957,124	607,990	57.4%	186,192	139,009	33.9%	1,143,316	746,999	53.1%
(-) Exports	354,471	208,056	70.4%	77,141	33,126	132.9%	431,612	241,182	79.0%
(=) Disappearance-Canada & United States	602,653	399,934	50.7%	109,051	105,883	3.0%	711,704	505,817	40.7%

TWO MONTHS (JULY-AUGUST) OF THE FERTILIZER YEAR

	CANADIAN PRODUCERS 1989/90	'88/89	Change %	UNITED STATES PRODUCERS 1989/90	'88/89	Change %	TOTAL CANADIAN & U.S. PRODUCERS 1989/90	'88/89	Change %
Beginning Inventory	1,655,927	2,010,651	-17.6%	344,060	221,730	55.2%	1,999,987	2,232,381	-10.4%
(+) Production	874,455	707,988	23.5%	257,964	267,711	-3.6%	1,132,419	975,699	16.1%
(-) Ending Inventory	1,076,620	1,513,076	-28.8%	307,847	235,135	30.9%	1,384,467	1,748,211	-20.8%
(=) Total Disappearance	1,453,762	1,205,563	20.6%	294,177	254,306	15.7%	1,747,939	1,459,869	19.7%
(-) Exports	641,955	551,235	16.5%	129,406	101,325	27.7%	771,361	652,560	18.2%
(=) Disappearance-Canada & United States	811,807	654,328	24.1%	164,771	152,981	7.7%	976,578	807,309	21.0%

MONTH-END INVENTORIES - CANADIAN AND U.S. PRODUCERS
(000's Short Tons K2O)

	JUL	AUG	SEP	OCT	NOV	DEC	JAN	FEB	MAR	APR	MAY	JUN
FY 1990/91	1,894	1,384										
FY 1989/90	2,232	1,748	2,002	2,142	2,391	2,093	2,059	2,174	2,111	1,998	2,014	2,000

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
TOTAL BY U. S. AND CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1990

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE		
	1990 AUG		1989	MINE SITE	OFFSITE	1990	1989	1990 AUG		1989
MURIATE										
Special Standard	10,910		17,312	24,206	12,435	36,641	26,220	9,050		15,490
Standard	168,614		132,338	179,301	116,678	295,979	442,844	275,030		130,857
Chemical	3,658		4,811	14,926	4,733	19,659	12,578	6,456		5,916
Coarse	153,553		87,423	132,352	256,604	388,956	586,117	402,915		275,062
Granular	218,362		166,107	208,857	219,402	428,259	499,962	324,118		250,75[illegible]
Soluble	52,867		43,993	87,828	55,500	143,328	118,254	97,319		54,944
Sulphates	25,939		27,332	57,355	14,290	71,645	62,236	28,428		13,975
TOTAL:	633,903		479,316	704,825	679,642	1,384,467	1,748,211	1,143,316		746,999

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUST	
	1990 AUG	1989	1990 AUG	1989	1990 AUG	1989	1990 AUG	1989	1990	1989
MURIATE										
Special Std	17	-	16,540	10,480	-	-	-	-	16,557	10,480
Standard	16,954	14,922	245,502	122,300	25,321	21,942	658	275	288,435	159,439
Chemical	-	-	-	-	6,173	5,280	276	603	6,449	5,883
Coarse	363,456	265,229	44,406	20,099	-	-	-	-	407,862	285,328
Granular	182,472	176,723	77,395	62,748	-	-	-	-	259,867	239,471
Soluble	45,517	25,360	3,369	4,493	12,167	10,555	26,581	14,551	87,634	54,959
Sulphates	10,412	8,017	16,838	5,589	498	563	47	44	27,795	14,213
TOTAL:	618,828	490,251	404,050	225,709	44,159	38,340	27,562	15,473	1,094,599	769,773

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY CANADIAN PRODUCERS
(Short Tons K2O)

AUGUST 1990

	PRODUCTION		ENDING INVENTORY August 31				DISAPPEARANCE	
	1990 AUG	1989	MINE SITE	OFFSITE	1990	1989	1990 AUG	1989
MURIATE								
Special Standard	10,910	17,312	24,206	12,435	36,641	26,220	9,050	15,490
Standard	131,726	95,689	96,658	116,754	213,412	363,309	219,705	103,925
Chemical	2,748	2,816	13,915	4,733	18,648	10,839	5,587	4,771
Coarse	139,730	70,513	117,346	256,604	373,950	566,603	388,077	264,092
Granular	153,211	103,682	93,271	205,054	298,325	436,510	240,358	166,787
Soluble	49,222	43,118	80,144	55,500	135,644	109,595	94,347	52,925
TOTAL:	487,547	333,130	425,540	651,080	1,076,620	1,513,076	957,124	607,990

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES AUGUST	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS			
	1990 AUG	1989	1990 AUG	1989	1990 AUG	1989	1990 AUG	1989	1990	1989
MURIATE										
Special Std	17	-	16,540	10,480	-	-	-	-	16,557	10,480
Standard	8,044	6,774	211,378	114,640	13,905	11,680	-	-	233,327	133,094
Chemical	-	-	-	-	5,267	4,488	276	251	5,543	4,739
Coarse	349,803	258,153	34,127	15,570	-	-	-	-	383,930	273,723
Granular	117,949	109,907	62,567	48,071	-	-	-	-	180,516	157,978
Soluble	42,860	23,762	3,002	4,493	12,125	10,134	26,581	14,551	84,568	52,940
TOTAL:	518,673	398,596	327,614	193,254	31,297	26,302	26,857	14,802	904,441	632,954

POTASH & PHOSPHATE INSTITUTE
REPORT OF POTASH PRODUCTION, INVENTORY, DISAPPEARANCE & SALES
BY U. S. PRODUCERS
(Short Tons K2O)

AUGUST 1990

	PRODUCTION			ENDING INVENTORY August 31				DISAPPEARANCE		
	1990	AUG	1989	MINE SITE	OFFSITE	1990	1989	1990	AUG	1989
MURIATE										
Standard	36,888		36,649	82,643	(76)	82,567	79,535	55,325		26,932
Chemical	910		1,995	1,011	-	1,011	1,739	869		1,145
Coarse	13,823		16,910	15,006	-	15,006	19,514	14,838		10,970
Granular	65,151		62,425	115,586	14,348	129,934	63,452	83,760		83,968
Soluble	3,645		875	7,684	-	7,684	8,659	2,972		2,019
Sulphates	25,939		27,332	57,355	14,290	71,645	62,236	28,428		13,975
TOTAL:	146,356		146,186	279,285	28,562	307,847	235,135	186,192		139,009

	AGRICULTURAL SALES				NON-AGRICULTURAL SALES				TOTAL AG & NON-AG SALES	
	U.S. & CANADA		EXPORTS		U.S. & CANADA		EXPORTS		AUGUSTE	
	1990	AUG 1989	1990	AUG 1989	1990	AUG 1989	1990	AUG 1989	1990	1989
MURIATE										
Standard	8,910	8,148	34,124	7,660	11,416	10,262	658	275	55,108	26,345
Chemical	-	-	-	-	906	792	-	352	906	1,144
Coarse	13,653	7,076	10,279	4,529	-	-	-	-	23,932	11,605
Granular	64,523	66,816	14,828	14,677	-	-	-	-	79,351	81,493
Soluble	2,657	1,598	367	-	42	421	-	-	3,066	2,019
Sulphates	10,412	8,017	16,838	5,589	498	563	47	44	27,795	14,213
TOTAL:	100,155	91,655	76,436	32,455	12,862	12,038	705	671	190,158	136,819